# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021-2024 Project

On

"Export and Import documentation of Kohinoor Elastics"

Research Scholar

Archi Parihar Khushi Singh Samruddhi Pitale Mritunjay Singh Yadav

\* CHE INSTITUTE OF MANAGEMENT OF THE PROPERTY OF THE PROPERTY

Prof. Anuradha Pathak

Research dulde

Principal

**External Examiner** 

# CERTIFICATE

This is to certify that the Project Work entitled "Export and Import documentation of Elastics" has been accomplished by Archi Parihar, Samruddhi Pitale, Khushi Singh and Mritunjay Singh Yadav under my guidance and supervision.

This project is being submitted by them as the partial fulfillment of requirements for the anad of Bachelor of Business Administration (BBA) Foreign Trade from Indore of Management and Research, Indore.

This work has not been submitted by them anywhere else for the award of any degree and the sources of information and help have been duly mentioned and admissible deged.



Signature: Prof



Plot No. 50,51,60,61, Pologround Industrial Estate, Indore - 452015 India Phone: +91-731-2424034, 2420048 E-mail: contact@kohinoorelastics.com

Website : www.kohinoorelastics.com

Date

This is to certify that the students of Indore Institute of Management and Research Ms. Khushi Singh, Archi Parihar, Samrddhi Pitale and Mritunjay Singh Yadav have done their project of Bachelor of Business Administration foreign rade at Kohinoor elastics.

We wish them all the success and achievements for the future.



Introduction Jacquard Jahric is teeded all over the would Export malysis data shows that nearly twenty countries and segions actively import jacquared Jahric Jecom India. The total export value is 11 million USD. Bo. If my exporter wants to export Jacquared Jahric, they can easily oft quice to export. The following information shows that countries activity expert jacquard buic from India, some are vietnam, United States and Lesherlands. India is one of the top 3 countries exports. most jacquard fabric. Joveign bruger, the expositioner sure that the chotomer whom he is dealing transmit credit wordhiness. He can do either through a local entative who has a bettere of knowing the client,

Bibliography

www.kohônovelastics.com

www.tinkedba.com

www.wikipedia.com

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# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2023- 2024

**Project** 

On

"A Detailed study on Packaging and Distribution Channel of BALAJI WAFERS PVT LTD"

Research Scholar

FAIZAN KHAN BHAVENDRA SINGH CHANDEL ISHIKA PATIDAR VINAY KUSHWAHA HONEY BAJAJ



13

DR. ANURADHA PATHAK

Principal

**External Examiner** 

# CERTIFICATE

This is to certify that the Project Work entitled "A Detailed study on Packaging and Distribution Channel of BALAJI WAFERS PVT LTD"", has been accomplished under my guidance and supervision.

This project is being submitted by Faizan Khan, Bhavendra Singh Chandel, Ishika Patidar, Vinay Kushwaha, Honey Bajaj as the partial fulfillment of requirements for the award of Bachelor of Business Administration (BBA) FT from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.



Date:

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## Indore Institute of Management & Research

Date:

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Subject: Project work in your supervision

Dear Sir/Madam,

Madhya Pradesh Higher Education Department has issued instructions for subject project work for the college student under the supervision of a competent authority.

In this regard your supervision is important as our students are interested in pursuing their project work in your esteemed organization. We request your cooperation in providing training/project work to our student and also provide feedback in the enclosed format after the training/project work, with information on the training knowledge and skill so as to provide basis of evaluation of student performance after the training.

Thank you

Enclosed: 1. Feedback form (Format G4)
2. Student list for training

(Professor In-charge) Project Work SHEINSTITUTE CO.

Prof(Dr.) Aradhana Chouksey Principal

Seal

Green Wiscoss Club

Opp. IIM(Indore), Rau-Pithampur Road, Rau, Indore (MP) - 453331

### Format: P1

### First Progress report of Project Work

### (Handwritten 500 words)

Introduction of Project Work and related area-

our project titled "Packaging, Distribution channels, and mataial Handling in foreign trade " delves into the indicate dynamics of Enack undustry, with specepie focus on balaje beafers put Ud. In O indore. The industry holds paramount importance in the global market idemanding a muanced understanding of Packaging strategies and distribution

Project work Plan-

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our project plan outlines the step we have taken to ensure a comprehensive study. It en compasses through research, A factory visit to Balaji and a . Emall cinterview and also telephonic cinterview with Personer. Also a notistic view of the packaging and idistribution practices employeed by the company

### 3. Division of work among Students-

to ensure efficiency and depth in our study, we have strategically odivided responsibilities among team membess behere & Palzan Khan focus on strategies of Packing.

> Vinay kunwona overseas the perady willing ofile -> Honey Bayer focus on Data analysis of officenare

Braventia Singh chandel exploses the distribution channels

Tahika powed on Introduction and



Date / / Page No:

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We nad used various secondary and permary idata to complete the project.

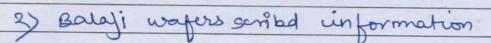
1) Company Visit and telephonic interview

2) secondary data questionnare of consumer and Distributors perspective

3) questionnare based on telephonic interview

website Used :-

1) Balaji wagers official websites



3) New articles

- India today . com

- Business to Business, com

4) Distribution channels wasbrites -

1) the Thefast train of business. com (A site vehere are found a

thorough study of distributions

channel of Balay waters.)

S) Innovative Packagine Solution laws in

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021-2024

Project

On

A study ON adjustribution, of Sanchi

Submitted in the partial fulfillment for the Requirements of the degree of BBA Foreign Trade

**DAVV**, Indore



Research Scholar (Name of all Students)

Dr. Anuradha Pathak

Abhijeet Vangra

(03)BFT III Field Ritura's Rathon PRO. 2021-24

Mohnish s. chowhan sujal Namder

# CERTIFICATE

This is to certify that the Project Work entitled "Ashdy on dishibution of sanchi; has been accomplished by (Research scholar) under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration in Foreign Trade (BBA-FT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

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Signature. Project Guide

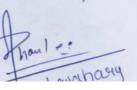


30/01/2024

## CERTIFICATE

This is so certify that Mr. Abhijeet, Mohnish, Rituraj, Sujal, BBA foreign trade student from Indore Institute of Management and Research has done his Project Work titled "Distribution of Sanchi" in our Sanchi agency from 26/01/2024 to 30/01/2024 as part of our curriculum.

We have noticed that, during the period, they have shown keen interest in their assignments and was also regular in attendance



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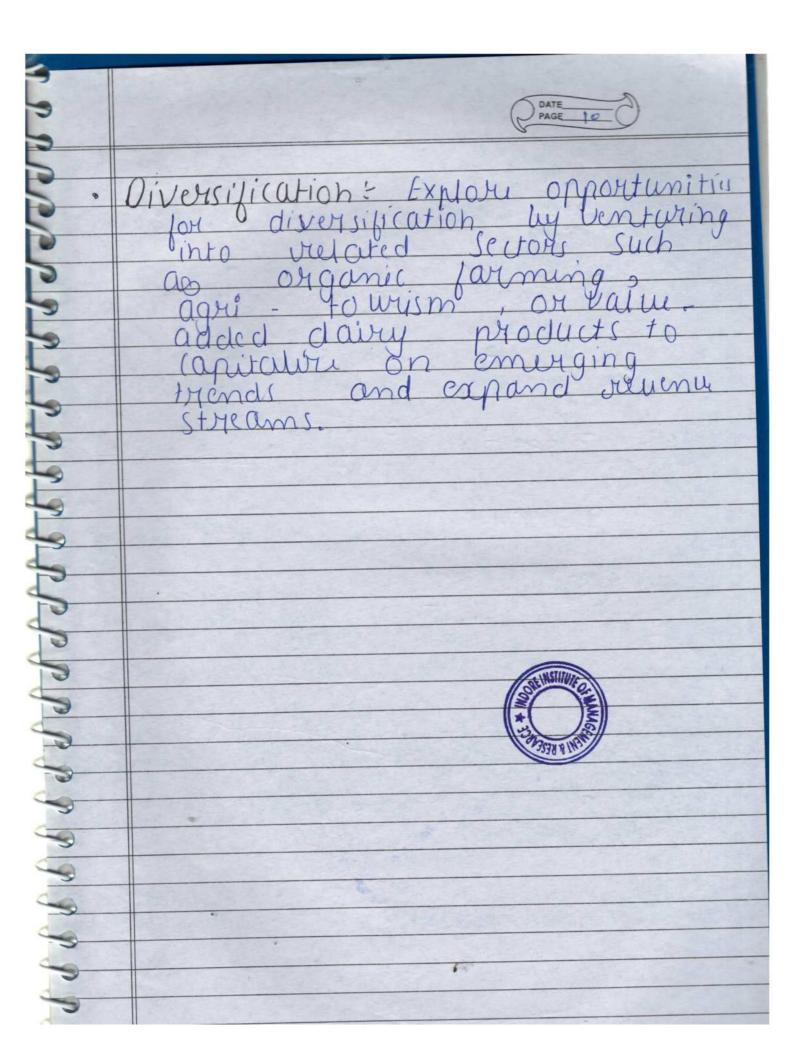
निलेश चौधरी Nilesh Chaudhary प्रोप्रायदर

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5	5WOT Analysis of Sanchi Dairy	
6	competitor study	
7	Finding	
- 8	Sugges tion	



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3		Page
1		COMPANY PROFILE
1		Sanchi dairy
3		
-		Banchi dairy is a renowned dairy
1		brand in India, known for its
13		high quality dairy products
13	-	and commitment to sustainability
3		Established in 1975, Sanchi
3		Dairy has grown to become
19		a trusted name in the
-		dairy industry offering a wide runge of products industry mily
-		runge of products including mily
3		go gurt, cheese, butter and
3	37	vie- viean what sets sanchi
5		apart from it.
3		N/A *
3		Mission
3		To carry out activities for promoting
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3		for socio-economic development
3	1	of the farming community
1	D	Rulepment and expansion of same
3		other alled activities as may
3		be conducine for productions
3		of the dairy industry improvement
-		and protection of much animals
3		and economic betterment of those
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# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021-2024

Project

On

"A Project Report On Export Procedure and Operation of Packaging & Material Handling Of Narsim Bags Pvt Ltd."

Research Scholar

Ayush Singh Thakur, Sargam Sharma

Sandeep Bahera, Vikas Pancholiya

Research Guide

Dr. Anuradha Pathak

Principal

CLILLIGHT OF THE CONTROL OF THE CONT

Dr. Aradhana Chouksey

TO THE RESERVENCE OF THE PERSON OF THE PERSO

**External Examiner** 

Date: 12/3 2024

## **CERTIFICATE**

This is to certify that the Project Work entitled" A Project Report On Export Procedure and Operation of Packaging & Material Handling Of Narsim Bags Pvt Ltd." has been accomplished by Ayush Singh Thakur, Sargam Sharma, Sandeep Bahera and Vikas Pancholiya under my guidance and supervision.

This project is being submitted by Ayush Singh Thakur, Sargam Sharma, Sandeep Bahera and Vikas Pancholiya as the fulfillment of requirements for the award of Bachelor Administration (BBA- foreign trade) from Indore Institute Of Management and Research, Indore.

This work has not been submitted by Ayush Singh Thakur, Sargam Sharma, Sandeep Bahera, Shruti Bhadoriya and Vikas Pancholiya anywhere else for the award of any degree or diploma. All source of information and help have been duly mentioned and acknowledged.



Date:

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Signature of Project

Place:

Guide

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		ALCTITUE.

# NARSIM BAGS PVT LTD. CERTIFICATE

The students of Indore Institute Of Management and Research, Ayush Singh Thakur, Sandeep Behera, Sargam Sharma and Vikas Pancholiya visited our company for one week to explore and understand the working of our company the cooperated well and maintained their discipline throughout all time.

We hope they understand well and we wish them all success and prosperity.

### STUDENTS

- 1. Ayush Singh Thakur
- 2. Sandeep Behera
- 3. Sargam Sharma
- 4. Vikas Pancholiya

NAME - Sochin Vermo

SIGNATURE -





# Indore Institute of Management & Research

Format - G3

No.

Date: 13 |01 | 24

To.

rererererererererererere

Narsim Bags Put Ptd. Pithambur.

Subject: Project work in your supervision

Dear Sir/Madam.

Madhya Pradesh Higher Education Department has issued instructions for subject project work for the college student under the supervision of a competent authority.

In this regard your supervision is important as our students are interested in pursuing their project work in your esteemed organization. We request your cooperation in providing training/project work to our student and also provide feedback in the enclosed format after the training/project work, with information on the training knowledge and skill so as to provide basis of evaluation of student performance after the training.

Thank you

Enclosed: 1. Feedback form (Format G4)

2. Student list for training

Prof(Dr.) Aradhana Chouksey

Principal

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(Professor In-charge) Project Work TO MANAGES

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# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021-2024

**Project** 

On

"Material Handling and Packaging process of SPARK MINDA"

Research Scholar Laksh Khandelwal Tarun Patel Saksham Kumar

Principal
Dr. Aradhana Chouksey



Research Guide Dr. Anuradha Pathak

**External Examiner** 

1

Date: 12/3/2024

# THE STATE OF THE S

# **CERTIFICATE**

This is to certify that the Project Work entitled "Material Handling and Packaging process of SPARK MINDA" has been accomplished by Laksh Khandelwal, Tarun Patel, Saksham Kumar under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration – Foreign Trade (BBA-FT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

TO THE BEST OF THE SECOND SECO

Date: Signature: Project Guide

Place:







### Indore Institute of Management & Research

Date :

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Spark Minda

Subject: Project work in your supervision

Dear Sir Madam.

Madhya Pradesh Higher Education Department has issued instructions for subject project work for the college student under the supervision of a competent authority.

In this regard your supervision is important as our students are interested in pursuing their project work in your esteemed organization. We request your cooperation in providing training/project work to our student and also provide feedback in the enclosed format after the training/project work, with information on the training knowledge and skill so as to provide basis of evaluation of student performance after the training.

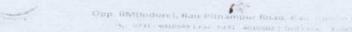
Thank you

Enclosed: 1. Feedback form (Format G4)
2. Student list for training

(Professor In-charge) Project Work



Prof(Dr.) Aradhana Chouksey Principal







### Indore Institute of Management & Research

Format 04

### Feedback Form

To be filled by the trainer/ supervisor

Name of the trainee student

Name of the college or Institution

Class

Heritary State Contraction of the State of t

Section & Enrollment Number

Laksh Khandelwal, Tarun Patel, Saksham Kumar Indore Inditate of Management and accept

Indore Inditate of Management and screench BBA (FT) III'd year

DX2113975, DX2113990, DX2113985

S. No.	Basis of Evaluation	Valuation Grade (A/B/C)#
1	Student regular attendance	A
2	knowledge gained by the student theoretical	A
3	Skill practical knowledge gained by student during the project duration	A
+	Student's interest & seriousness in project work	A
5	Attitude & behavior of student for learning during the project duration	+
6	Ability of student to work as a team with collegeous & other members	A
7	Overall grade of the student	+

Remark

# Grade A-> excellent, B-> Good, C-> Average

Date :

Diamer

SOLINSTITUTE OF THE PROPERTY O

Signature of the supervisor

Name Pooja Mane

C ..

Opp. HM(Indore), Rau-Pithampur Road, Rauis, 2731 4010549 (Fax 073), 4010502 (Tail Fr



I am Pooja Mane (HR assistant) generated this certificateto inform that Laksh Khandelwal, Tarun Patel and Saksham Kumar students of Indore Institute of Management and Research has visited to our organisation for their college field project to understand the process of Material Handling and Packaging.

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Date: P. No:

# Overview

INTERITION OF THE FILL OF THE

For over six decades, spark minda has ia major presence in Global Automatine Industry and is one of the leading manufacturiers of automotive components for the OFMs. The US \$ 445 million Group with a workforce of more than 16000 is Catering to the leading Passenger Vehicle 4
Tier 1 Manufacturieus in India with presence in Indonesia, Vietnam, Uxbekistan, USA and Japan. We also serve to after mouket Segment in Ordia through ia strong dealer edistributorship of about 450 dealers. For the technological edge, une have ca caedicated RCuD facility and Collaboration with the pioneers and leaders of the automobile industry. For assimilating the latest technologies, spark minda has entered unto strategic alliances and technical Collaborations with leading international companies and acquired businesses across the globe. This has provided spack minda with the cutting-edge in product design and technology to meet strict international quality standards.

Suggestions:
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Minimize Ergonomic Risk Factor
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employees. These rish factors are commonly
found in the manual material
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# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch2021-2024

Project

On

## "A STUDY ON HALDI RAM PVT LTD"

Submitted in the partial fulfillment for the Requirements of the degree of BBA Foreign Trade DAVV, Indore

Research Guide Anuradha Pathak



100

Research Scholar Sahil Patel Ajay Sen Harsh Mehar

# 

# CERTIFICATE

This is to certify that the Project Work entitled" A Study on Haldi Ram has been accomplished by (Research scholar) under my guidance and supervision.

This project is being submitted by Sahil Patel ,Harsh Mehar, Ajay Sen as the partial fulfillment of requirements for the award of Bachelor of Business Administration—Foreign Trade (BBA-FT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.



Date:

Signature:

100

Place:

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7	Biocres -
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2	Pallant, Julie (2007) SPSS Survival monual, 328 edition, Open university Rtess. Anc., mclosen - Hill Companies.
3	malhotra N.K (2004) marketing research on applied Orientation 4th chition
4	William to zikmund borry J bobin Jon Con- (2009) business Recharch methods son edition.
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2)	http://en.wikiPedia.org/wikil som Rling
3	htp://www.emeraldineignt.com/

# INDORE INSTITUTE OF MANAGEMENT AND RESEARCH



Batch 2021-2024

**Project** 

On

# " MARKETING INTERNSHIP AT APEX INTELLIGENCE"

Submitted on the partial fulfillment for the Requirements of degree of BBA (ft)

DAVV, INDORE

100



Research Guide

A SISTER STATE STA

Dr. Anuradha Pathak

Researchscholar

Shruti Bhadoriya

# CERTIFICATE

This is to certify that the Project Work entitled MARKETING INTERNSHIP AT APEX INTELLIGENCE "has been accomplished by ShrutiBhadoriya under my guidance and supervision.

This project is being submitted by him/her as the partial fulfilment of requirement for the award of master of Business Administration (BBA) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.

Research Guide- Dr. Anuradha Pathak

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# INTERNSHIP CERTIFICATE



This is certify that SHRUTI BHADORIYA from college Indore Institute of Management and Research successfully completed her 3 month internship programme as a marketing & sales intern with us.

During her internship, we found her active and competent in executing all assigned tasks and projects, and her performance exceeded expectations and was able to complete the project successfully on time.

APEX INTELLIGENCE SERVICES

We wish her all the best foe her future endeavours







+91 8446768231

Shop No. 422 Rephpeal Toewr, 8/2 Old Palasia Indore Madhya Pradesh- 3424306.







### Indore Institute of Management & Research

No.

Format - G1
Date: 9-02-2024

To,

CARACACHER CARACACHER CARACACHER

Annish Simon

Subject : Information of project work under your supervision.

Dear Sir/Madam,

Madhya Pradesh Higher Education Department has issued instructions for subject project work under. The supervision of a competent authority.

In this regard, your supervision is important as our students interested in pursuing their project work in your esteemed organization. I humbly request you to please provide information regarding your organization/business in the enclosed format.

Thanking you

Enclosed - Format G2

Professor In charge Project Work





Prof(Dr.) Aradhana Chouksey Principal Seal

Court France Clad

Opg. HM(induce), Sou-Pithampur Road, Sun, Induce (607) - 65 1132



## Indore Institute of Management & Research

Format (74

#### Feedback Form

To be filled by the trainer/ supervisor

Name of the trainee student

Name of the college or Institution

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Section & Enrollment Number

Shruti Bhadaryy

Inclare Institute of management & SBA (FT) research

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S. No.	Basis of Evaluation	Valuation Grade	Remark
3 Skill stud 4 Stud proje 5 Attist learn 6 Abili with	dent regular attendance whedge gained by the student metical If practical knowledge gained by ent during the project duration lent's interest & seriousness in ect work ude & behavior of student for lang during the project duration of student to work as a team collegeous & other members all grade of the student	(A/B/C) # -A -B -B -A -A -A -A	good nice OK great perfect welldone

# Grade A > excellent, B > Good, C > Average

9-02-2024

Indone



Signature of the supervi-

Annish Simon





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# INDORE INSTITUTE OF MANAGEMENTANDRESEARCH



Batch2023-2024

Projecton

"Vishaan carry corporation"

ResearchScholar Vihaal Dhakad Yug Shah Satish Patel Shivamraj Patidar

Principal

Prof.Dr.AradhanaChouksey

Research Guide Dr.Anuradha Pathak

ExternalExaminer

# CERTIFICATE

This is to certify that the Project Workentitled"
"Vishaancarrycorporation""

Has been accomplished by (Vihaal Dhakad, YugShah, Satish Patel, Shivamraj Patidar) under my guidance and supervision.

This project is being submitted by him/her as the partial fulfillment of requirements for the award of Bachelor of Business Administration in Foreign Trade (BBA-FT) from Indore Institute of Management and Research, Indore.

This work has not been submitted by him/her anywhere else for the award of any degree or diploma. All sources of information and help have been duly mentioned and acknowledged.



Date: 12-03 -24

Signature:Project Guide

Place:

# VIHAAN CARRY CORPORATION

We carry your emotions too...

#### VISITOR CERTIFICATE

This is certify that Vishal Dhakad, Satish Patel, Shivam Raj Patidar from college INDORE INSTITUTE OF MANAGEMENT AND RESEARCH, successfully completed their visit of 7 days with us.

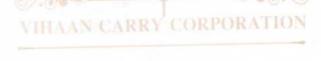
Visit on subject: study about Transportation and logistics system.

During his Visit, we found him active and competent in executing all assigned task.

We wish him great success in all of his future endeavors.

Vihaan carry corporation









#### INDORE INSTITUTE OF MANAGEMENT AND

#### RESEARCH



#### WORKING NOTEBOOK

(P4-To be submitted with Final Report)

Name of Student: Galish Patel.

Class: BBA(PT) 3rd year

Enrollment No.: DX2113990

Project Title	Date	Completed Work	Student Signature	Signature of Project Guide
1 1	01.02.2024	of Company		
study on logistics"	, , , , , , , , , , , , , , , , , , , ,	, 1 1	1	
Dyston ed	61 02 2029	Company profile		
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Put. Ltd		Lexice of		
		- Wings		



#### First Progress report of Project Work

(Handwritten 500 words)

 Introduction of Project Work and related area-Vishaan In Indone is one of the leading Business in Agust shipping Companies of Also known for Shipping

First new selected the company on which we have curated the project. Then we nevert to Vishaan effice for training for Folays, her learned about logistics and trainiport.

3. Division of work among Students-

Introduction - Company Ruefile and Suriou, procedure Was nuiter By Satish Potel and Regulations and Sucia (In detail) was written Vishal.

4. Name of the Organization to be visited for Project related work.

Vishaan Cavy Corporation

5. Objective and Rationale of the Study-

The objective of Data Collection is to given practical insights into the operation and percess of the logistics firm as need as to understand key challenger & opportunities of the Industry



(Handwritten 500 words) Interoduction Company perefite, Lunices and precedure of logistics was weitten by statists Patel. Research Mithodology, SWDT Aanalyin of Company. Data Analysis finding was wuitten by Wishal Conclusion by Chivanus. 2. Details of Data Collected/Field survey. The Data is Primary as we went to the city officer of Vishear Cavey at Indow and asked quations inqualing Company and its American. The preject report has been collected from varier information related to preject.

4. Progress report according to the work divided among each student-(To be written by each

CEST CENTIFICATION OF THE PROPERTY OF THE PROP

Notish Patel- Introduction Company Profile, Surinice and procedure of legistics.

Vishal Dakad - Reserved Metheolology, SNOT Analysis of Company,

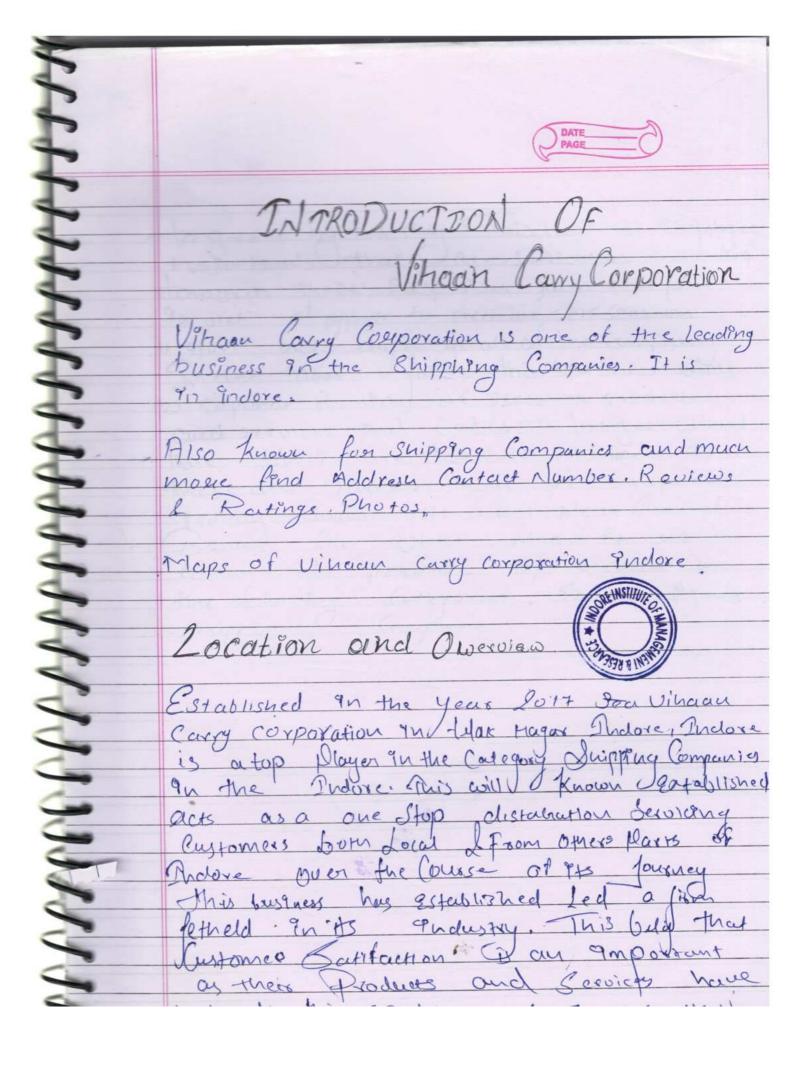
Shivamuriy Palidar - literative runica Yug Shah - Rules & Regulation and main

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	Introduction of Vihaen. Carry Corporation	
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<i>3</i> .	Competitos.	
	Rules & Regulations.	
5.	Objective of Otudy	
	Commented Purmwork	

15





3		
-		
7		Date: Page No.: 14
-		firm and ensuring consistency and
1		firm and ensuring consistency and accuracy in suporting.
	7.	Ethical consideration: Adhere to ethical
-		guidelines by obtaining informed consent
4		from participants, maintaining confidentiality
4		of sensitive information, and vespecting
-		the purvacy and confidentiality of purprietary
-		of sensitive information, and respecting the privacy and confidentiality of proprietary data belonging to the logistics firm.
-	•	
-	8.	fuoject Timeline: Develop a timeline outlining
-		the activities and objectives to be achieved
-		during the 7-day internship, ensuring
		efficient use of time and eresources to maximize learning and insights gained.
		7
-	9.	Reflection and hearning: Reflect on the
_		internship experience, lessons learned, and
-		insights gamed from working closely with
-		Mr. Deepak Ghogie and other employees within
		insights gamed from working closely with Mr. Deepak Ghogue and other employees within the logistics firms.
-	10	
-	10.	Réport weiting : l'enfance à compréhensine internship suport documenting the methodolog
		ku findings, observations, and insight
3		gained during the internship, as well as
-		gained during the internship, as well as recommendations for impronementations
-		further exploration in the field of logston
-		
4		By following this eresearch methodology,
198		the same state of the same same same same