



3.4.2: Number of functional MoUs with institutions, other universities, industries, corporate houses etc. during the academic year 2023-2024:

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Indore Institute of Management & Research
Affiliated to - DAVV(Indore) & Approved by - AICTE(New Delhi)

1. Bajaj Finserv



MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as the "MOU") is made and executed on this (Date) 27th day of (Month) December 2023 at Pune.

BETWEEN

Indore Institute of Management & Research

a college/Institute/ University recognized by the University Grant Commission under the provisions of UGC Act 1956 and having address at: (Address) Rau, Pithampur Road

(City) INDORE, (Pin) 453331
 (State) M.P., India

Through its Principal/ Director/ Vice Chancellor/ Registrar/Dean
 (hereinafter referred to as "PARTNER INSTITUTE")

AND

BAJAJ FINSERV LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Bajaj Auto Ltd Complex, Mumbai-Pune Road, Pune 411 035

AND

BAJAJ FINANCE LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Akurdi, Pune 411 035

Through President (Legal and Taxation) – Bajaj Finserv Limited

(Bajaj Finserv Limited and Bajaj Finance Limited hereinafter referred to as "FINSERV")

The expressions "PARTNER INSTITUTE" and "FINSERV" shall, collectively be referred to as "Parties" and individually as "Party".

WHEREAS:

A. PARTNER INSTITUTE established in (Year) 2012 by (Educational Society/Trust)

Shail Educational Welfare Society

is affiliated to (University Name) Devi Ahilya University, Indore

B. Bajaj Finserv Limited is the holding company for financial services businesses of the Bajaj Group





- C. Bajaj Finance Limited is a Non-Banking Finance Company registered with Reserve Bank of India.
- D. FINSERV, as part of its Corporate Social Responsibility (CSR) activities, desires to create employment opportunities for educated youth in the Banking, Finance and Insurance Sector through a customized training programme encompassing product knowledge, communication and other soft skills, which is expected to benefit fresh graduates, especially those belonging to economically weaker sections of the society;
- E. FINSERV, in partnership with some of the leading educational institutes, has designed and developed a customized programme viz. Certificate Programme in Banking, Finance and Insurance (hereinafter referred to as CPBFI).
- E. The PARTNER INSTITUTE has expressed its willingness to partner with FINSERV to conduct CPBFI for its students and alumni, on terms and conditions set out herein below;
- F. FINSERV has accepted the offer of the PARTNER INSTITUTE and agreed to partner with the PARTNER INSTITUTE for conducting CPBFI, on terms and conditions set out below.

NOW THIS AGREEMENT WITNESSETH AND IT IS AGREED BY AND BETWEEN THE PARTIES AS UNDER:

1. Purpose/Objective of CPBFI:

The objective of CPBFI is to impart practical knowledge and essential skills to final year graduation students and fresh graduates, especially those belonging to economically weaker sections of the society, with a view to create employment opportunities for them in the Banking, Finance and Insurance Companies.

2. Scope of CPBFI:

- i. FINSERV has appointed different training institutes as Official Training Partners for conducting CPBFI (hereinafter referred to as CPBFI Official Training Partners).
- ii. FINSERV and the PARTNER INSTITUTE, through one of the CPBFI Official Training Partners, shall conduct, for the eligible students and alumni of the PARTNER INSTITUTE, a Certificate Programme in Banking, Finance and Insurance viz. CPBFI, covering industry overview and product knowledge relevant for roles in banks, NBFs, life insurance and general insurance companies, communication and other workplace skills. CPBFI shall be conducted through classroom training (hereinafter referred to as CPBFI-CLASSROOM), online training (hereinafter referred to as CPBFI-ONLINE) or a combination of classroom and online training (hereinafter referred to as CPBFI-BLENDED).

3. Responsibilities of the Parties:

- i. The PARTNER INSTITUTE shall be responsible for mobilizing students for the CPBFI Programme by spreading awareness about CPBFI and its potential benefits for the prospective students. FINSERV shall, if requested by PARTNER INSTITUTE, at its discretion, support the awareness campaigns by participating in the student meetings, parent meetings and design of publicity material such as posters, leaflets etc.
- ii. The PARTNER INSTITUTE shall be responsible for providing necessary infrastructure facilities for conducting classroom sessions of CPBFI-CLASSROOM and CPBFI-BLENDED, specifically (a) one class room, equipped with a projector, a sound system and a white-board with a seating capacity of at least 45 students, (b) one computer room, equipped with computers having MS Office software and high-speed internet connection, with a seating





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capacity of at least 25 students, for conducting the online assessment tests (c) one assembly hall with a capacity of around 60 persons and 3 interview rooms, for one day per batch, for conducting CPBFI HR Workshop. PARTNER INSTITUTE shall also provide basic stationery required for training purposes such as marker pens, chart sheets, chalks etc.

- iii. The PARTNER INSTITUTE shall appoint a Coordinator for every CPBFI batch, with following responsibilities.
 - a. To motivate and encourage students to extract maximum benefit from CPBFI.
 - b. To provide necessary support to the CPBFI Official Training Partner for planning and conducting the program.
 - c. To conduct online pre-assessment and post-assessment tests for every batch.
 - d. To ensure that the classes are conducted as per pre-defined schedule.
 - e. To ensure that all students are regularly attending the classes.
 - f. To maintain daily attendance of students.
 - g. To attend few classes as an observer and provide feedback to FINSERV about the training quality.
 - h. To ensure discipline and good conduct from the students.
 - i. To support FINSERV team to conduct CPBFI HR Workshop for every batch.
 - j. To submit required college information as per Annexure 3 to FINSERV coordinator.
- iv. The PARTNER INSTITUTE shall issue an appointment letter to the Coordinator as per format prescribed in Annexure 4 of this MOU. The PARTNER INSTITUTE shall submit the appointment letter, duly authorized by the Principal of the PARTNER INSTITUTE and accepted by the Coordinator, to FINSERV before commencement of every CPBFI Batch.
- v. FINSERV shall be responsible to design and continuously improve the CPBFI programme structure, including adding or deleting courses, changing pedagogy or modifications to the programme duration.
- vi. FINSERV shall be responsible to arrange faculty, with requisite expertise and experience, through any of its CPBFI Official Training Partners. FINSERV shall provide necessary details of the concerned CPBFI Official Training Partner to the PARTNER INSTITUTE at least 2 weeks before start of every batch. FINSERV shall be responsible to arrange the online training platform for conducting CPBFI-ONLINE and CPBFI-BLENDED.
- vii. FINSERV and the PARTNER INSTITUTE, shall be responsible for award of "Certificate of Completion" at the completion of CPBFI to all successful candidates who meet eligibility criteria viz. requisite attendance and credits in the examinations conducted during CPBFI.
- viii. FINSERV, as part of its CSR, shall bear the full cost of faculty deployed by its CPBFI Official Training Partner, to ensure that CPBFI is affordable to students belonging to economically weaker sections of the society.
- ix. FINSERV along with its chosen academic partner/s, shall conduct an online examination at the end of CPBFI. Only students who pass this examination and have requisite attendance shall be eligible to receive the "Certificate of Completion". This examination shall be in addition to all other examinations conducted by the CPBFI Official Training Partner during CPBFI.
- x. The PARTNER INSTITUTE shall display the FINSERV name and logo prominently in all marketing and publicity material, notices for students and all other internal and external communications, in paper form or otherwise, relating to CPBFI.
- xi. Any other use of FINSERV brand names by the PARTNER INSTITUTE shall require prior written consent from FINSERV.





- xii. The PARTNER INSTITUTE shall provide to FINSERV, necessary information about all the students of CPBFI, in the format specified by FINSERV in Annexure 1. FINSERV shall be free to contact the students directly for the purpose of monitoring the impact of CPBFI and the career progression of students.
- xiii. The PARTNER INSTITUTE shall not conduct CPBFI or a programme with identical course structure except in partnership with FINSERV.
- xiv. The PARTNER INSTITUTE shall be solely responsible to comply with regulations of University Grants Commission or any other authority regulating educational activities in India. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability including monetary or otherwise, in the event of any regulatory action taken against the PARTNER INSTITUTE in respect of conducting this programme. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case an action is taken against FINSERV by any such regulatory authority in respect of conduct of CPBFI by the PARTNER INSTITUTE under this MOU.
- xv. The PARTNER INSTITUTE shall be solely responsible for payment of GST or any other taxes that may be applicable, in respect of fees collected by the PARTNER INSTITUTE for CPBFI and FINSERV shall not have any liability towards the same. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability, monetary or otherwise, in the event of any action is taken against the PARTNER INSTITUTE by any tax authorities. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case any action is taken against FINSERV by any such tax authority in respect of conduct of CPBFI by the PARTNER INSTITUTE under this MOU.
- xvi. The PARTNER INSTITUTE shall submit the information specified in Annexure 3 before commencement of every batch to FINSERV.

4. Batch Strength:

The parties agree that, each batch shall consist of minimum 45 and maximum 60 students. FINSERV and the PARTNER INSTITUTE may mutually decide to start a batch with less than 45 students.

5. Term of the MOU:

The term of this MOU is for a period commencing from signing of this MoU till end of March 31, 2024, except Clause 3(xiii) and Clause 14, which shall continue to be in force for a further period of 3 years from the date of termination of this MOU. The parties may decide to further extend the term of this MOU by mutual consent on such terms and conditions as may be agreed between them.

6. Course fees:

- i. PARTNER INSTITUTE shall charge a non-refundable fee of (In figures) Rs. 1,000 Fees in words) Rupees One Thousand Rs. only only plus applicable GST and other taxes, to each of the students of CPBFI towards the course fees. The fee payable by each student shall not be less than Rs. 1,000 (Rupees one thousand only) plus applicable taxes and shall not exceed Rs. 3,000 (Rupees three thousand) plus applicable taxes. The fees specified here shall be valid for two years from signing of this MOU. The fees shall be reviewed on completion of this period and parties may mutually agree to revise the same from time to time.
- ii. The PARTNER INSTITUTE has agreed to suitably remunerate the coordinator and other staff members for their effort towards successful conduct of CPBFI Batch.





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- iii. The PARTNER INSTITUTE, may at its own discretion, waive the fees of students from economically weaker sections, provided the number of such students does not exceed 15% of total enrolment in the respective batch.
- iv. The PARTNER INSTITUTE shall ensure that no student shall be allowed to attend CPBFI without paying the full fees except those permitted under sub-clause iv above.
- v. The PARTNER INSTITUTE shall submit to FINSERV, before commencement of any batch, extracts of bank statement or copies of cash receipts or a letter from the Principal or Vice-Principal confirming collection of fees from every participant.

7. Duration and contents of CPBFI:

- i. CPBFI shall commence from (Month and Year) January 2024. The said Programme will involve training of about 100 hours.
- ii. The PARTNER INSTITUTE has agreed to mobilize, on best effort basis, at least 40 students in first academic year and at least 80 students from second academic year onwards. The PARTNER INSTITUTE shall decide the batch schedule and timings and inform the schedule to FINSERV at least 45 days before commencement of the batch.
- iii. FINSERV shall arrange to make the faculty available as per the schedule informed by the PARTNER INSTITUTE.
- iv. Detailed schedule of the lectures and practical shall be given in advance to students before commencement of CPBFI.

8. Place of teaching:

- i. The CPBFI classroom teaching and practical shall be conducted at (College Name and City) Indore Institute of Management & Research, Indore by the CPBFI Official Training Partner, for up to four hours a day on such days, dates and at such timings as may be mutually decided between the parties.

9. Eligibility for CPBFI:

- i. Any student who is studying in the final year of Graduation Programme or pursuing any post-graduation programme shall be eligible to apply for admission to CPBFI.
- ii. Additionally, any fresh graduate i.e. a graduate with less than 2 years of work experience or no work experience, shall also be eligible to apply for admission to CPBFI.
- iii. Only candidates who are less than 27 years old, on the date of application, are eligible to apply for admission to CPBFI.
- iv. The PARTNER INSTITUTE shall select the final list of candidates for admission based on the criteria mutually agreed upon by the PARTNER INSTITUTE and FINSERV from time to time.





10. Discipline and right to expel:

- i. The students of CPBFI-CLASSROOM and CPBFI-BLENDED shall be subject to rules of discipline/code of conduct of the PARTNER INSTITUTE during course period. In case of CPBFI – ONLINE, the students shall be subject to rules of discipline/code of conduct of the CPBFI Official Training Partner.
- ii. If the concerned CPBFI Official Training Partner observes a breach of code of conduct by any student, it shall immediately report the same to the CPBFI Coordinator for necessary action.
- iii. If any participant commits breach of code of conduct of the PARTNER INSTITUTE, the faculty shall have full authority to expel such student for the remaining duration of CPBFI.

11. Faculty:

- i. FINSERV shall be solely responsible for arranging, through a CPBFI Official Training Partner, faculty, with requisite industry and teaching experience, and conducting CPBFI efficiently and effectively. The PARTNER INSTITUTE shall not be responsible for making any payments to the faculty of the CPBFI Official Training Partner.
- ii. Some of the lectures of CPBFI may be conducted by the experts from FINSERV as per the understanding between the parties. However, the PARTNER INSTITUTE shall not be liable to pay any amounts to FINSERV towards the said lectures and no amounts shall be deducted from the amounts payable to the PARTNER INSTITUTE.

12. Certification:

FINSERV and the PARTNER INSTITUTE shall issue a "Certificate of Completion" in "Certificate Programme in Banking, Finance and Insurance" to the eligible students of CPBFI-CLASSROOM, CPBFI-ONLINE and CPBFI-BLENDED. The certificates shall be designed and printed by FINSERV and shall carry the names of the PARTNER INSTITUTE and the concerned CPBFI Official Training Partner.

13. Further Agreements:

The parties agree that, they may mutually discuss and enter into further agreements, if needed.

14. Confidentiality:

- i. The Parties agree to maintain strict secrecy and confidentiality regarding any and all Confidential Information exchanged or to be exchanged between them in relation to this MOU.
- ii. The PARTNER INSTITUTE agrees that all the course material provided by FINSERV or the CPBFI Official Training Partner, including but not limited to CPBFI structure, curriculum, lesson plans and evaluation methods, shall be deemed to be Confidential Information.
- iii. The PARTNER INSTITUTE agrees that any of FINSERV's technical or business or other information including information given for development of any case studies / development of any program modules / contents, made available by FINSERV or its personnel to the PARTNER INSTITUTE shall be deemed to be Confidential Information.





- iv. The PARTNER INSTITUTE agrees to restrict access and disclosure of Confidential Information to such of their employees, agents, vendors, and contractors strictly on a "need to know" basis, to maintain confidentiality of the Information disclosed to it in accordance with this clause.
- v. Information and material disclosed and provided by each party to the other party in pursuance of or in connection with performance of its obligation under this MOU shall, at all times, remain the sole and exclusive property of the disclosing Party.

15. Intimation about cancellation/postponement of CPBFI:

- i. If due to any cogent reasons, it appears to the PARTNER INSTITUTE that it is unable to arrange any batch as per schedule, the PARTNER INSTITUTE shall intimate about its inability to FINSERV at least 30 days in advance and the parties shall decide further schedule of CPBFI by mutual consent. FINSERV may decide to complete such batches through online classes.
- ii. However, if such postponement or cancellation is necessitated due to any last minute, unforeseen and unavoidable circumstances like Act of God, civil commotion, strike, bandh, disruption of traffic, epidemic, war, aggression, change in Government Policy or any other similar circumstances, the PARTNER INSTITUTE shall intimate the change in schedule as early as possible after such circumstances as stated above have arisen. In such circumstances, the PARTNER INSTITUTE shall not be held liable for payment towards any loss or damages caused to FINSERV due to delay in its schedule.
- iii. If for any reason, FINSERV, decides to discontinue support for CPBFI, it shall give a written notice to the PARTNER INSTITUTE, 30 days in advance. Such notice shall not impact any batch which is already in progress on the date of notice and the terms of this MOU shall continue to apply to the running batches.

16. Amendment/Termination:

- i. Any amendment to the terms of this MOU can only be made by mutual consent of the parties.
- ii. This MOU may be terminated by either party, for breach of terms and conditions of the present MOU or otherwise, by a written notice of at least one (1) month in advance. Such notice of termination shall not interfere with the batches underway at the relevant time. Such batches shall be allowed to continue until their conclusion.
- iii. Both the parties agree that Finserv shall have the right of terminating this MOU without any notice to the PARTNER INSTITUTE, if the PARTNER INSTITUTE charges a fee exceeding the amount prescribed under Clause 6(i) of this MOU. In such event, the batches underway at the relevant time, may also be terminated by FINSERV, unless the PARTNER INSTITUTE refunds the excess fee charged to every student of the batch.

17. Applicable Law and Dispute Settlement:

- i. This MOU shall be governed by the Laws of India.
- ii. Any dispute arising between the parties in connection with or arising out of the performance of mutual obligations under this MOU shall be resolved by mutual discussion and consultation. If the dispute remained unresolved even after 30 days, then the dispute shall be referred to the Principal/ Director/ Vice Chancellor/ Registrar/Dean of PARTNER INSTITUTE and Mr. V. Rajagopalan, President (Legal and Taxation), Bajaj Finserv Limited. The decision of the principal/ Director/ Vice Chancellor/ Registrar/Dean of PARTNER INSTITUTE and Mr. Rajagopalan shall be final and binding on both parties.





18. Originals:

This MOU is executed in counterparts, each of which shall be deemed to be original and retained by each of the Parties but together they shall constitute one and the same MOU.

IN WITNESS WHEREOF, the Parties hereto have put their hands the day, month and the year first hereinabove mentioned.

For Indore Institute of
Management & Research
Indore

For Bajaj Finance Limited

For Bajaj Finserv Limited

X
Sign

(Dr. Aradhana Chouksey)

Name of Authorized Signatory:

Name: V. Rajagopalan

Name: V. Rajagopalan

Prof. (Dr.) Aradhana Chouksey

Designation: Principal

Designation: Authorized
Signatory

Designation: President (Legal
and Taxation)

X
Sign

Shiji

Principal
Indore Institute of Management
and Research
Opp. IIM, Pithampur Road,
RAU, INDORE (M.P.)

Witness

Full Name: Dr. Shiji Shukla

Witness

Full Name: Pallavi Gandhalikar
Designation: National Head-
Corporate Social
Responsibility

Witness

Full Name: Pallavi Gandhalikar
Designation: National Head-
Corporate Social Responsibility

Designation:

Shiji
(ASSISTANT PROFESSOR)





Annexure 1: Format for submission of student information

The PARTNER INSTITUTE shall provide the following information in respect of every student of CPBFI

1. **Full Name:**
2. **Gender:**
3. **Academic qualification:** If already graduate mention the degree. If pursuing graduation, mention the degree for which studying.
4. **Status:** Mention "Complete" if the candidate is already a graduate. Mention "Pursuing" in case of final year students.
5. **Date of Birth:** in DD/MM/YYYY format
6. **Mobile Number:**
7. **Email Address:**

Annexure 2: Methodology for Calculating Overall Attendance of the Batch

The steps and formula for calculating overall attendance are as under.

1. Enrollment: Number of students who have registered and paid fees for CPBFI
2. Drop-outs: Number of students who stopped attending CPBFI during the batch
3. Regular students: Enrollment minus Drop Out
4. Total available student days: Number of regular students multiplied by total duration of CPBFI (number of days. E.g. 40 days)
5. Actual student days: Sum of days attended by each regular student.
6. Overall attendance (%) = Actual Student Days / Available Student Days X 100

Example: In a CPBFI batch 43 students registered and paid fees. By end of first week 3 students stopped attending the batch. The batch was conducted for 40 days. Out of the 40 regular students – 10 attended every class, 15 attended for 35 days, 10 attended for 33 days and 5 attended by 30 days. Overall attendance will be calculated as under.

Enrollment: 43

Drop-out: 3

Regular students: 40

Available days: 40 X 40 i.e. 1600

Actual days: (10 X 40) + (15 X 35) + (10 X 33) + (5 X 30) = 400 + 525 + 330 + 150 = 1405

Overall attendance: (1405 / 1600) X 100 = 87.81%

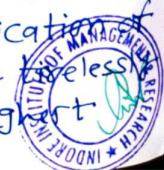




Annexure 3: Information required by FINSERV before commencement of every batch

Sr.	Information Required
1	<p>Basic information about the PARTNER INSTITUTE viz.</p> <p>Name Indore Institute of Management & Research Year of establishment 2012 Name of the educational society Shail Educational welfare society Contact details 0731-4010637 Website URL indoreinstitute.com NAAC rating A Total number of students (by stream) BBA-197, B.Com.110 Total final year students (by stream) BBA-120, B.Com.120, MBA 280</p>
2	<p>Coordinator Details viz.</p> <p>Name Dr. Vaibhav Modak Designation Associate Professor Department (Commerce/Science etc.) Commerce Contact details: Mobile and Email Address 9926064830 Vaibhav.modak@indoreinstitute.com</p>
5	<p>Brief write up about the institute - for inclusion on CPBFI website, CV book etc.</p>

IIMR has been a leading institute of central India, for over a decade now, offering courses in commerce and Management both at UG and PG Levels. our institute is affiliated to DAVV- Indore respectively and the courses are duly recognized/approved by AICTE- New Delhi. As a mark of quality education deliverance and excellence our esteemed institute - IIMR - have been accredited by the prestigious National Assessment and Accreditation Council (NAAC) in the very first round of evaluation IIMR has secured an A grade from NAAC, which stands as a true testament to our unwavering commitment towards academic excellence and holistic student development. The journey towards accreditation demanded meticulous planning, steadfast dedication and a shared vision for nurturing the leaders of tomorrow. Thus, this remarkable achievement, also, stands as a testament to the dedication of our faculty, staff and students who have worked together towards maintaining the highest standards of education.





Indore Institute of Management & Research
Affiliated to - DAVV(Indore) & Approved by - AICTE(New Delhi)

Date: 27/12/2023

To
Archana Bhat,
6th Floor, Bajaj Finserv Corporate Office,
off Pune, Ahmednagar Road, Viman Nagar, Pune-411014

Dear Sir/Madam,

Greetings from Bajaj Finserv!

Please find attached the MOU for partnering with Bajaj Finserv Ltd. for conducting BEYOND CPBFI Program. We request you to follow below instructions and courier the set back to us:

Instructions for the MOU received by you:

Sr. No	Instructions	Checklist
1.	Blanks to be filled in writing by the College:	
a)	Pg. No.1: 1. Day and 2. Date	✓
b)	Pg. No.1: 1. College Name, 2. Address, 3. City, 4. Pin, 5. State.	✓
c)	Pg. No. 1: 1. Year of establishment 2. Name of Educational Institute/Trust (if applicable, else write NA) 2. Affiliated to the University Name	✓
d)	Pg. No. 4: Clause 6 Course Fees - 1. CPBFI Fees in figures. 2. CPBFI Fees in words.	✓
e)	Pg. No. 5: Clause 7 Duration and content of CPBFI (i) 1. Batch Start Month Clause 8 Place of teaching (i) 1. College Name and 2. City	✓
f)	Pg. No.8 : Clause 17 (ii) 1. Name of Principal/Dean/Registrar/Director etc. of the Institute who is signing the MoU. 2. College Name	✓
g)	Pg. No. 8 : Signatories' information 1. College Name 2. Principal Name 3. Witness Name 4. Witness Designation.	✓
2.	The College should affix round seal/stamp on every Page. Institute Head should sign next to the seal also on every Page.	✓
3.	Both Head of Institute and Witness should sign on the allotted space on Page no. 8	✓
4.	Kindly do not fill anything in the attached Annexures. They are for reference purpose only.	✓

Please do the needful mentioned above and courier us the MoU set back on below address:

To
Archana Bhat,
6th Floor, Bajaj Finserv Corporate Office,
Off Pune Ahmednagar Road,
Viman Nagar, Pune-411 014

****Please Note:** Bajaj will sign the MoU once the first batch is launched and courier back the College Copy. Bajaj signs only after the first batch launch as we do not wish to have any inactive MoUs.

Looking forward to a very successful partnership in making the Students employable.

Thanks and Regards,

Archana Bhat
BEYOND CPBFI-College Partnership
Bajaj Finserv Ltd.
(archana.bhat@bajajfinserv.in ; 9923799856)





MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter referred to as the "MOU") is made and deemed to be executed on the day and date when the counter party(ies) sign or affix its/their signature(s) hereunder.

BETWEEN

Indore Institute of Management & Research, a college/Institute/University recognized under Section 2(f) and 12 (B) of the UGC Act 1956 and having address at: Rau-Pithampur Road, Opposite to IIM Rau, Indore , Indore (M Corp.) (Part), 453331, Madhya Pradesh, India

Through its Principal/Director/Vice Chancellor/Dean

(hereinafter referred to as "PARTNER INSTITUTE")

AND

BAJAJ FINSERV LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Bajaj Auto Ltd Complex, Mumbai-Pune Road, Pune 411 035

AND

BAJAJ FINANCE LIMITED, a company registered under the provisions of the Companies Act, 1956, having its registered office at: Akurdi, Pune 411 035

(Bajaj Finserv Limited and Bajaj Finance Limited hereinafter collectively referred to as "FINSERV" and shall be represented by its authorized representative Mr. Kurush Irani - President (Corporate Social Responsibility) Bajaj Finserv Limited)

The expressions "PARTNER INSTITUTE" and "FINSERV" shall, collectively be referred to as "Parties" and individually as "Party".

WHEREAS:

- A. PARTNER INSTITUTE established in 2012 by Shail Education Welfare Society is affiliated to Devi Ahilya Vishwavidyalaya, Indore.
- B. Bajaj Finserv Limited is the holding company for financial services businesses of the Bajaj Group;
- C. Bajaj Finance Limited is a Non-Banking Finance Company registered with Reserve Bank of India.
- D. FINSERV, as part of its Corporate Social Responsibility (CSR) activities, desires to create employment opportunities for educated youth in the Banking, Finance and Insurance Sector through a customized training Program/s encompassing product knowledge, communication and other soft skills, which is expected to benefit fresh

Aradhana Chouksey

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graduates, especially those belonging to economically weaker sections of the society;

- E. FINSERV, in partnership with some of the leading educational institutes, has designed and developed customized corporate certification program/s under its IN-HOUSE skilling Program called as SKILLSERV
- F. The PARTNER INSTITUTE has expressed its willingness to partner with FINSERV to conduct SKILLSERV Program/s for its students and alumni, on terms and conditions set out herein below;
- G. FINSERV has accepted the offer of the PARTNER INSTITUTE and agreed to partner with the PARTNER INSTITUTE for conducting SKILLSERV Program/s, on terms and conditions set out below.

NOW THIS AGREEMENT WITNESSETH AND IT IS AGREED BY AND BETWEEN THE PARTIES AS UNDER:

1. Purpose/Objective of SKILLSERV:

The objective of SKILLSERV is to impart practical knowledge and essential skills to the students of the PARTNER INSTITUTE, especially those belonging to economically weaker sections of the society, with a view to create employment opportunities for them in the Banking, Finance and Insurance Companies.

2. Scope of SKILLSERV:

- i. FINSERV has appointed different training institutes as Official Training Partners for conducting SKILLSERV Program/s (hereinafter referred to as SKILLSERV Official Training Partner/s).
- ii. FINSERV and the PARTNER INSTITUTE, through one of the SKILLSERV Official Training Partners, shall conduct, for the eligible students and alumni of the PARTNER INSTITUTE, Certificate Program/s in Banking, Finance and Insurance sector, covering industry overview/product knowledge relevant for various roles in banks, NBFCs, life insurance and general insurance companies, communication and other workplace skills. SKILLSERV Program/s shall be conducted through classroom training (hereinafter referred to as SKILLSERV -CLASSROOM), online training (hereinafter referred to as SKILLSERV -ONLINE) or a combination of classroom and online training (hereinafter referred to as SKILLSERV -BLENDED).

3. Responsibilities of the Parties:

- i. The PARTNER INSTITUTE shall be responsible for mobilizing students for the SKILLSERV Program/s by spreading awareness about SKILLSERV Program/s and its potential benefits for the prospective students. FINSERV shall, if requested by PARTNER INSTITUTE, at its discretion, support the awareness campaigns by participating in the student meetings, parent meetings and design of publicity material such as posters, leaflets etc.
- ii. The PARTNER INSTITUTE shall be responsible for providing necessary infrastructure facilities for conducting classroom sessions of SKILLSERV -CLASSROOM and SKILLSERV -BLENDED, specifically (a) one class room, equipped with a projector, a sound system and a white-board with a seating capacity of at least 45 students, (b) one computer room, equipped with computers having MS Office software and high-speed internet connection, with a seating capacity of at least 25 students, for conducting the online assessment tests (c) one assembly hall with a capacity of around 60 persons and 3 interview rooms, for one day per batch, for conducting

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SKILLSERV HR Workshop if required. PARTNER INSTITUTE shall also provide basic stationery required for training purposes such as marker pens, chart sheets, chalks etc.

- iii. The PARTNER INSTITUTE shall appoint a Coordinator for every SKILLSERV batch, with following responsibilities;
 - i. To motivate and encourage students to extract maximum benefit from SKILLSERV Program/s.
 - ii. To provide necessary support to the SKILLSERV Official Training Partner for planning and conducting the program.
 - iii. To conduct online pre-assessment and post-assessment tests for every batch when required in the Program.
 - iv. To ensure that the classes are conducted as per pre-defined schedule.
 - v. To ensure that all students are regularly attending the classes.
 - vi. To maintain daily attendance of the students.
 - vii. To attend few classes as an observer and provide feedback to FINSERV about the training quality.
 - viii. To ensure discipline and good conduct from the students.
 - ix. To support FINSERV team to conduct SKILLSERV HR Workshop for every batch when required for the Program.
 - x. To submit required college information as per Annexure 2 to FINSERV.
- iv. The PARTNER INSTITUTE shall issue an appointment letter to the College Coordinator as per format prescribed in Annexure 3 of this MOU. The PARTNER INSTITUTE shall submit the appointment letter, duly authorized by the Principal of the PARTNER INSTITUTE and accepted by the College Coordinator, to FINSERV before commencement of every SKILLSERV Batch.
- v. FINSERV shall be responsible to design and continuously improve the SKILLSERV programme structure, including adding or deleting courses, changing pedagogy or modifications to the programme duration.
- vi. FINSERV shall be responsible to arrange faculty, with requisite expertise and experience, through any of its SKILLSERV Official Training Partners. FINSERV shall provide necessary details of the concerned SKILLSERV Official Training Partner to the PARTNER INSTITUTE at least 2 weeks before start of every batch. FINSERV shall be responsible to arrange the online training platform for conducting SKILLSERV - ONLINE and SKILLSERV - BLENDED.
- vii. FINSERV and the PARTNER INSTITUTE, shall be responsible for award of "Certificate of Completion" at the completion of SKILLSERV Program/s to all successful candidates who meet eligibility criteria viz. requisite attendance and credits in the examinations conducted during SKILLSERV Program/s.
- viii. FINSERV, as part of its CSR, shall bear the full cost of faculty deployed by its SKILLSERV Official Training Partner, to ensure that SKILLSERV Program/s is affordable to students belonging to economically weaker sections of the society.
- ix. FINSERV along with its chosen academic partner/s, shall conduct an online examination at the end of SKILLSERV Program/s. Only students who pass this examination and have requisite attendance shall be eligible to receive the "Certificate of Completion". This examination shall be in addition to all other examinations conducted by the SKILLSERV Official Training Partner during SKILLSERV Program/s.
- x. The PARTNER INSTITUTE shall display the FINSERV name and logo prominently in all marketing and publicity material, notices for students and all other internal and

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external communications, in paper form or otherwise, relating to SKILLSERV Program/s.

- xi. Any other use of FINSERV brand names by the PARTNER INSTITUTE shall require prior written consent from FINSERV.
- xii. The PARTNER INSTITUTE shall provide to FINSERV, necessary information about all the students of SKILLSERV Program/s, in the format specified by FINSERV in Annexure 1. FINSERV shall be free to contact the students directly for the purpose of monitoring the impact of SKILLSERV Program/s and the career progression of students.
- xiii. The PARTNER INSTITUTE shall not conduct any of the SKILLSERV Program/s or a programme with identical course structure except in partnership with FINSERV.
- xiv. The PARTNER INSTITUTE shall be solely responsible to comply with regulations of University Grants Commission or any other authority regulating educational activities in India. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability including monetary or otherwise, in the event of any regulatory action taken against the PARTNER INSTITUTE in respect of conducting this programme. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case an action is taken against FINSERV by any such regulatory authority in respect of conduct of SKILLSERV Program/s by the PARTNER INSTITUTE under this MOU.
- xv. The PARTNER INSTITUTE shall be solely responsible for payment of GST or any other taxes that may be applicable, in respect of fees collected by the PARTNER INSTITUTE for SKILLSERV Program/s and FINSERV shall not have any liability towards the same. The PARTNER INSTITUTE agrees that FINSERV shall not have any liability, monetary or otherwise, in the event of any action is taken against the PARTNER INSTITUTE by any tax authorities. The PARTNER INSTITUTE agrees to fully compensate FINSERV in case any action is taken against FINSERV by any such tax authority in respect of conduct of SKILLSERV Program/s by the PARTNER INSTITUTE under this MOU.

4. Batch Strength:

The parties agree that, each batch shall consist of minimum 45 and maximum 60 students. FINSERV and the PARTNER INSTITUTE may mutually decide to start a batch with less than 45 students.

5. Term of the MOU:

The term of this MOU is for a period commencing from signing of this MoU till end of March 31, 2027, except Clause 3(xiii) and Clause 14, which shall continue to be in force for a further period of 3 years from the date of termination of this MOU. The parties may decide to further extend the term of this MOU by mutual consent on such terms and conditions as may be agreed between them.

6. Course fees:

- i. PARTNER INSTITUTE shall charge a non-refundable fee of Rs. 1000 (Rupees One Thousand only) plus applicable GST and other taxes, to each of the students of SKILLSERV towards the course fees. The fee payable by each student shall not be less than Rs. 1,000 (Rupees one thousand only) plus applicable taxes and shall not exceed Rs. 3,000 (Rupees three thousand) plus applicable taxes. The fees specified here shall be valid for two years from signing of this MOU. The fees shall be reviewed on completion of this period and parties may mutually agree to revise the same from time to time.

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- ii. The PARTNER INSTITUTE has agreed to suitably remunerate the coordinator and other staff members for their effort towards successful conduct of SKILLSERV Program/s Batch.
- iii. The PARTNER INSTITUTE, may at its own discretion, waive the fees of upto 15% of the students from economically weaker sections, the number of such students must not exceed 15% of total enrolment in the respective batch.
- iv. The PARTNER INSTITUTE shall ensure that no student shall be allowed to attend SKILLSERV Program/s without paying the full fees except those permitted under sub-clause iv above.
- v. The PARTNER INSTITUTE shall submit to FINSERV, before commencement of any batch, extracts of bank statement or copies of cash receipts or a letter from the Principal or Vice-Principal confirming collection of fees from every participant.

7. Duration and contents of SKILLSERV:

- i. Partner Institute shall commence the SKILLSERV Program/s within 90 days of signing of this MoU. The said Programme will involve training as per the Program/s details as provided under respective Program Annexures, which shall deem to be attached hereto to form part of this MOU.
- ii. The PARTNER INSTITUTE has agreed to mobilize, on best effort basis, at least 40 students in first academic year and at least 80 students from second academic year onwards. The PARTNER INSTITUTE shall decide the batch schedule and timings and inform the schedule to FINSERV at least 10 days before commencement of the batch.
- iii. FINSERV shall arrange to make the faculty available as per the schedule informed by the PARTNER INSTITUTE.
- iv. Detailed schedule of the lectures and practical shall be given in advance to students before commencement of SKILLSERV Program/s.

8. Place of teaching:

The SKILLSERV classroom teaching and practical shall be conducted at Indore Institute of Management & Research, Indore (M Corp.) (Part) by the SKILLSERV Official Training Partner, for up to four hours a day on such days, dates and at such timings as may be mutually decided between the parties.

9. Eligibility for SKILLSERV:

- i. Any student who is a student/alumni of the College and fits in the eligibility criteria (academic + Age Limit) for the Program shall be eligible to apply for admission to SKILLSERV Program/s.
- ii. The PARTNER INSTITUTE shall select the final list of candidates for admission based on the criteria mutually agreed upon by the PARTNER INSTITUTE and FINSERV from time to time.

10. Discipline and right to expel:

- i. The students of SKILLSERV -CLASSROOM and SKILLSERV -BLENDED shall be subject to rules of discipline/code of conduct of the PARTNER INSTITUTE during course

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period. In case of SKILLSERV – ONLINE, the students shall be subject to rules of discipline/code of conduct of the SKILLSERV Official Training Partner.

- ii. If the concerned SKILLSERV Official Training Partner observes a breach of code of conduct by any student, it shall immediately report the same to the College SKILLSERV Coordinator for necessary action.
- iii. If any participant commits breach of code of conduct of the PARTNER INSTITUTE, the faculty shall have full authority to expel such student for the remaining duration of SKILLSERV Program/s.

11. Faculty:

- i. FINSERV shall be solely responsible for arranging, through a SKILLSERV Official Training Partner, faculty, with requisite industry and teaching experience, and conducting SKILLSERV efficiently and effectively. The PARTNER INSTITUTE shall not be responsible for making any payments to the faculty of the SKILLSERV Official Training Partner.
- ii. Some of the lectures of SKILLSERV may be conducted by the experts from FINSERV as per the understanding between the parties. However, the PARTNER INSTITUTE shall not be liable to pay any amounts to FINSERV towards the said lectures.

12. Certification:

FINSERV and the PARTNER INSTITUTE shall issue a "Certificate of Completion" in SKILLSERV Program/s to the eligible students of SKILLSERV-CLASSROOM, SKILLSERV -ONLINE and SKILLSERV -BLENDED. The certificates shall be designed and printed by FINSERV and shall carry the names of the PARTNER INSTITUTE and the concerned SKILLSERV Official Training Partner.

13. Further Agreements:

The parties agree that, they may mutually discuss and enter into further agreements, if needed.

14. Confidentiality:

- i. The Parties agree to maintain strict secrecy and confidentiality regarding any and all Confidential Information exchanged or to be exchanged between them in relation to this MOU.
- ii. The PARTNER INSTITUTE agrees that all the course material provided by FINSERV or the SKILLSERV Official Training Partner, including but not limited to SKILLSERV structure, curriculum, lesson plans and evaluation methods, shall be deemed to be Confidential Information.
- iii. The PARTNER INSTITUTE agrees that any of FINSERV's technical or business or other information including information given for development of any case studies / development of any program modules / contents, made available by FINSERV or its personnel to the PARTNER INSTITUTE shall be deemed to be Confidential Information.
- iv. The PARTNER INSTITUTE agrees to restrict access and disclosure of Confidential Information to such of their employees, agents, vendors, and contractors strictly on a "need to know" basis, to maintain confidentiality of the Information disclosed to it in accordance with this clause.



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- v. Information and material disclosed and provided by each party to the other party in pursuance of or in connection with performance of its obligation under this MOU shall, at all times, remain the sole and exclusive property of the disclosing Party.

15. Intimation about cancellation/postponement of SKILLSERV Program/s:

- i. If due to any cogent reasons, it appears to the PARTNER INSTITUTE that it is unable to arrange any batch as per schedule, the PARTNER INSTITUTE shall intimate about its inability to FINSERV at least 30 days in advance and the parties shall decide further schedule of SKILLSERV Program/s by mutual consent. FINSERV may decide to complete such batches through online classes.
- ii. However, if such postponement or cancellation is necessitated due to any last minute, unforeseen and unavoidable circumstances like Act of God, civil commotion, strike, bandh, disruption of traffic, epidemic, war, aggression, change in Government Policy or any other similar circumstances, the PARTNER INSTITUTE shall intimate the change in schedule as early as possible after such circumstances as stated above have arisen. In such circumstances, the PARTNER INSTITUTE shall not be held liable for payment towards any loss or damages caused to FINSERV due to delay in its schedule.
- iii. If for any reason, FINSERV, decides to discontinue support for SKILLSERV Program/s, it shall give a written notice to the PARTNER INSTITUTE, 30 days in advance. Such notice shall not impact any batch which is already in progress on the date of notice and the terms of this MOU shall continue to apply to the running batches.

16. Amendment/Termination:

- i. Any amendment to the terms of this MOU can only be made by mutual consent of the parties.
- ii. This MOU may be terminated by either party, for breach of terms and conditions of the present MOU or otherwise, by a written notice of at least one (1) month in advance. Such notice of termination shall not interfere with the batches underway at the relevant time. Such batches shall be allowed to continue until their conclusion.
- iii. Both the parties agree that Finserv shall have the right of terminating this MOU without any notice to the PARTNER INSTITUTE, if the PARTNER INSTITUTE charges a fee exceeding the amount prescribed under Clause 6(i) of this MOU. In such event, the batches underway at the relevant time, may also be terminated by FINSERV, unless the PARTNER INSTITUTE refunds the excess fee charged to every student of the batch.

17. Applicable Law and Dispute Settlement:

- i. This MOU shall be governed by the Laws of India.
- ii. Any dispute arising between the parties in connection with or arising out of the performance of mutual obligations under this MOU shall be resolved by mutual discussion and consultation. If the dispute remained unresolved even after 30 days, then the dispute shall be referred to the Principal/Director/Vice Chancellor/Dean of Indore Institute of Management & Research and Mr. Kurush Irani, President – Corporate Social Responsibility, Bajaj Finserv Limited. The decision of the principal of Indore Institute of Management & Research and Mr. Kurush Irani shall be final and binding on both parties.

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18. Originals:

This MOU is executed by electronic means by way of affixing DSC of the Authorised person (i.e. Mr. Kurush Irani) of Finserv on the one hand and through Aadhar based OTP authentication e-signing of Authorised representative of Partner Institute on the other hand. Both parties agree that, electronically executed copy of this MOU shall be considered as Digital Record under Section 65B of Indian Evidence Act, 1872.

IN WITNESS WHEREOF, the Parties hereto have put their hands the day, month and the year first hereinabove mentioned.

For Bajaj Finance Limited

For Bajaj Finserv Limited

KURUSH
HOMI
IRANI Digitally signed
by KURUSH
HOMI IRANI
Date: 2024.10.07
16:22:39 +05'30'

Name: Kurush Irani
Designation: President - (Corporate Social
Responsibility)

Name: Kurush Irani
Designation: Authorized Signatory



Aradhana Chouksey

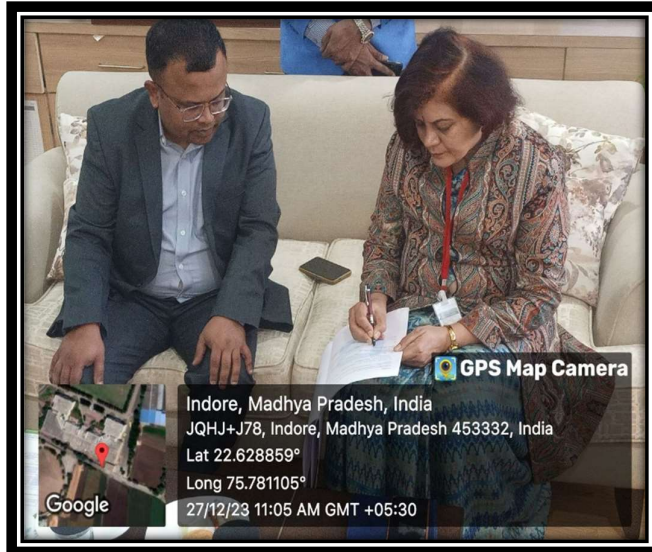
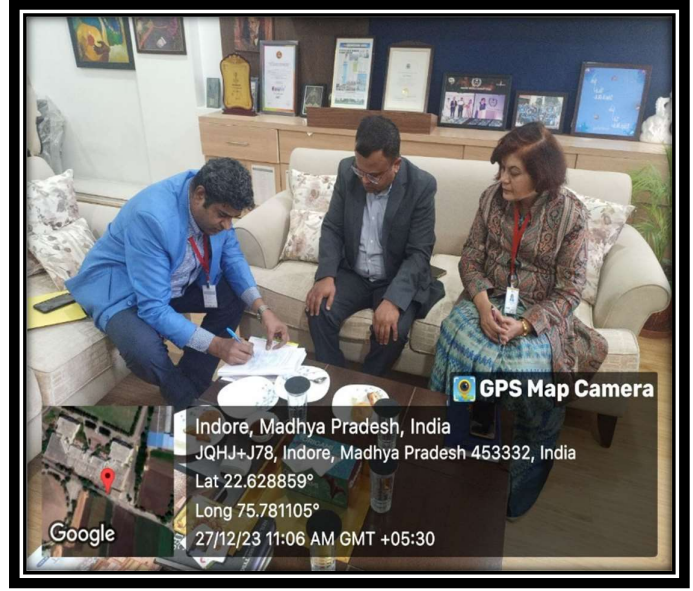
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Indore Institute of Management & Research
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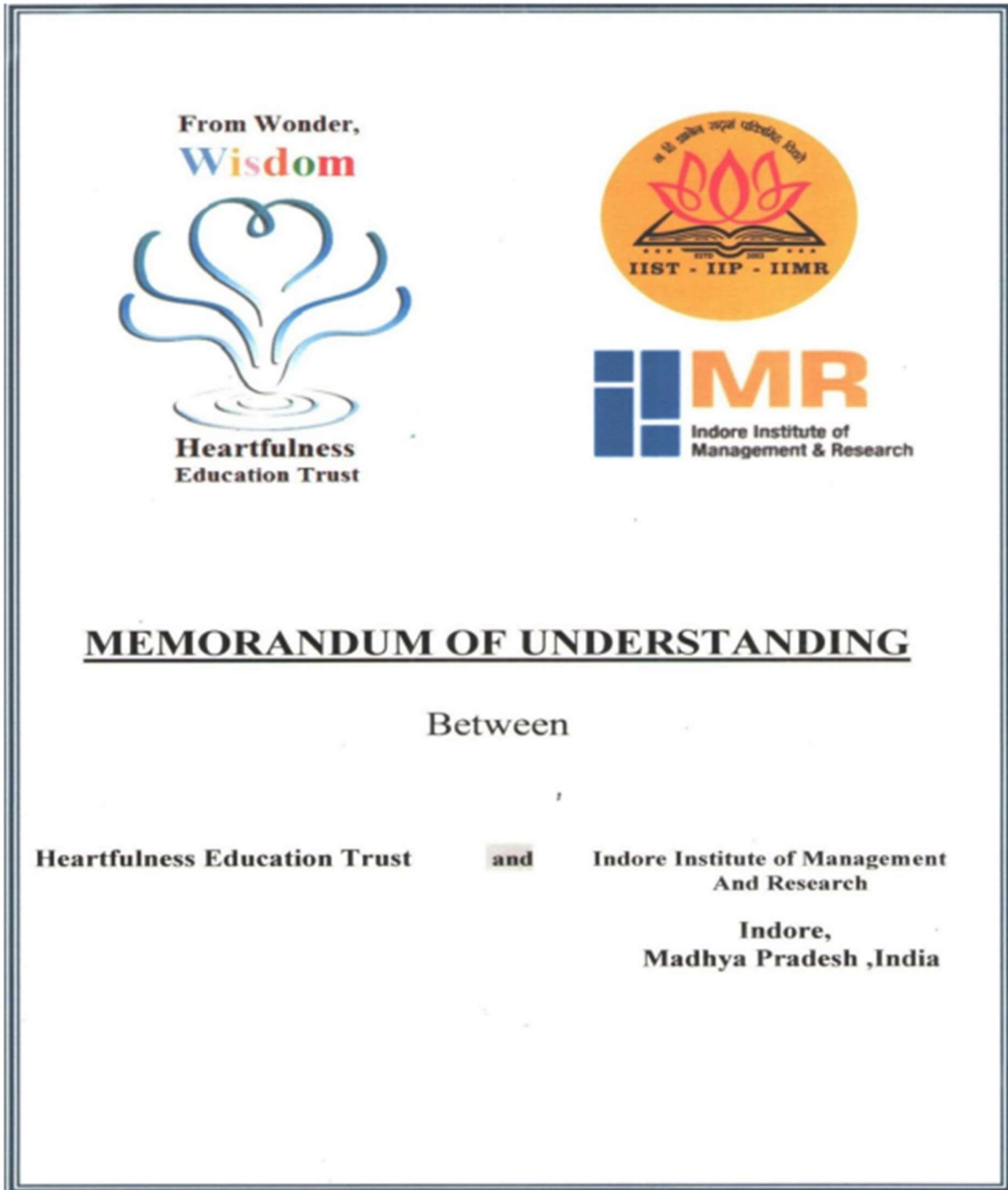
MOU Signing Photographs






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2. Heartfulness Education Trust







Indore Institute of Management & Research
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Be all you can be



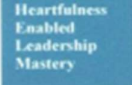
From Wonder, We Learn



IIMR



IIMR



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This **Memorandum of Understanding** (hereinafter referred to as "MOU") has been agreed, made and executed on this, the day of June 2022

Between

HEARTFULNESS EDUCATION TRUST

a registered Trust having its Registered Office at No. 40-15-9/12, Nandamuri Road, Venkateswarapuram Post Office, Vijayawada – 520 010, Andhra Pradesh [(hereinafter referred to as "HET") which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.]

And

INDORE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE

located at Rau-Pithampur road, Rau, INDORE DISTRICT- 453331 of MADHYA PRADESH State. [(hereinafter referred to as "IIMR INDORE") which expression shall unless repugnant to the context and meaning thereof include its successors, administrators and permitted assignees.]

As the context may require, **HET** and **IIMR INDORE** are collectively referred to as the 'Parties' and individually referred to as 'Party' in this MOU.

WHEREAS:

- i) Heartfulness Education Trust ("HET") is a Public Charitable Trust registered under the Indian Trust Act, 1882 *inter alia* with an objective to impart an Heartfulness approach to various wellness programmes including relaxation, meditation, values based educational programmes for schools, colleges, government organizations, corporates etc., made available to all who are willingly interested in individual development and wellbeing. HET is also engaged in conducting various Teachers' training programmes in collaboration with Certain State Governments/ Education Institutions.
- ii) **IIMR INDORE**, located at INDORE DISTRICT- 453331 of MADHYA PRADESH State is one of the leading groups of educational institutions in MP and NCR region. The Institute established in the year (2003), offers variety of courses in Management, Commerce and science, both at UG and PG levels. The Institute is approved by AICTE (New Delhi) and affiliated to DAVV (Indore). IIMR INDORE believes that the core purpose of education should be the holistic development of student and to unearth the priceless treasure lying dormant in them by providing fair opportunities, space & environment to blossom the seed to its fullest potential. Education can be said conclusive if we attain twin objectives i.e prepare the students to take care of his inner self as well as how to meet out the expectation of outer world. With this view, IIMR Indore has initiated समय समउत्कर्ष योजना, Under which "know thyself, to be thyself, willing to

campus@heartfulness.org
www.heartfulness.org



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evolve™ with 360 degree Holistic Development approach is implemented. Wherein, the institute not only combine the formal education with best practices but also prepare our students for better standard of living as well as better standard of life by applying academic, Interpersonal and Academia- Industry efforts to enhance IQ, EQ, SQ as well as HQ (Happiness quotient) by taking care of his inner self i.e. body, mind and soul.

- iii) **HET** through its 'Heartfulness' initiatives offers a way for balanced living through various meditation techniques. These simple and effective techniques gradually imbibes feelings of discipline, empathy, brotherhood, leading to mental, spiritual and psychological well-being, helping an individual to transform not only inwardly but also his/ her attitudes, and dealings with society at large.
- iv) In order to stimulate and facilitate the development of programmes/modules which serve to enhance educational, social, spiritual & emotional development of students through a collaborative approach with **HET** through training and experiential learning **IIMR INDORE** has agreed on the terms mentioned herein in support of its interest in the field of education and is desirous of promoting mutual cooperation by organizing and conducting educational workshops for mental, spiritual and psychological well-being of its students, and desires to extend the basis for friendly and cooperative collaboration by way of this MOU.

NOW THEREFORE, THE PARTIES HEREBY AGREE AS UNDER:

PURPOSE AND OBJECTIVES

IIMR INDORE desires to create an example for its University by offering the best for its students so as to enable them to lead lives with purpose and help the society at large. **IIMR INDORE** has represented that it is a leading institute that offers high quality education and its priority is to provide its students values, inner development so as to perform better in studies & be leaders in nation building. It seeks to provide basic life skills to manage challenges in relationship, avoid intoxicating abuses, digital addiction and dealing with stress of modern life. It aims to enable its students and staff to de-stress, manage life's challenges in healthy ways and find joy, purpose and fulfilment. This will directly enhance their academic and work performance and create a harmonious environment within the institute.

HET has agreed to be helpful in such mission through its offerings and in addition to the above, conduct a thorough teacher and administrative staff training program in "Heartfulness" approach for their inner development so as to enable them to encourage students in this program.

Both the Parties, by executing this MOU express their commitment to collaborate with each other to conduct Educational, Relaxation, Meditation and other connected Wellness workshops



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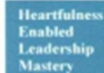
which will help students, teachers in regulation of mind, moderation of tendencies, concentration, sharpening the use of will, self-analysis and acceptance of people and situations. In terms of skills and competencies, it will help the students to have improved learning skills, improved behaviour, humility, emotional maturity, and confidence, stress management, self-awareness and most importantly, develop purpose towards life.

FACILITATORS

Both the Parties shall nominate one or more representatives, who shall be the point of contact/ facilitator for the purposes of this MOU. The facilitators of both the Parties shall maintain regular contact with the other Party as well as propose and review the response received for the workshops and other activities in furtherance of objectives of the purpose and objectives envisioned under this MOU.

RESOURCES

- i) **IIMR INDORE** shall make arrangements at its agreed venue(s) with required reference reading material, through a heartfulness corner in the library, meditation practice room, audio-visual and other facilities and equipment required for conduct of the programmes.
- ii) **HET** shall nominate teachers, trainers and support staff, for conducting, providing training as envisaged in this MOU to participants at these workshops.
- iii) **HET** shall provide support to orient their teachers to conduct these **HET** sessions for their students and will provide full external support. **HET** will make students of institutions conducted by **IIMR INDORE** understand values and their role in improving the quality of life and enable them to impart spiritual training as an Extension Activity in its institutions and when feasible.
- iv) The Parties shall agree to distribute reading materials/ promotional/ literature to the participants, through any means including video recordings. **HET** shall share the content of such reading materials/ literature/ video recordings etc., with **IIMR INDORE**, before distributing such materials to the participants.
- v) They shall agree to distribute Promotional items like 'T' shirts, memento and other merchandise or articles at the venue of the programme and at **HET's** discretion set-up stalls for distribution of such Promotional items and details of the programme etc.



- vi) The detailed Scope of Service to be rendered by **HET** are listed out in Schedule 1 to this MOU which will be adhered to by **HET** during the term of this MOU.

OTHER OBLIGATIONS OF IIMR INDORE

IIMR INDORE shall extensively promote **HET** programs so that greater populace of students shall benefit out of the initiative. As indicated elsewhere in this MOU, being value-based model of education, **IIMR INDORE** can make the initiatives/ programs/ Modules of **HET** as part of curriculum for the students on a mutually agreed basis.

IIMR INDORE shall:

- i) Take initiatives such that its students shall attend the sessions taken by **HET** with an objective to help them achieve / inculcate the desired value systems to make them global citizens;
- ii) Facilitate students integrate the values imbibed into their lesson plans;
- iii) Jointly conduct surveys to find the effectiveness of the program carried out at regular intervals.

FINANCIAL UNDERSTANDING

HET shall provide its services in Heartfulness meditation practices on **free of charge** basis at all times as agreed. However, it is agreed that certain expenses relating to the training program, faculty etc. shall be on a chargeable basis as under:

Expenses relating to the program in terms of material (recommended reading, library heartfulness corner, meditation room would be set up as per Heartfulness Education Trust recommendations at the institute to be used by students and faculty as per the course requirements).

For training programs for faculty and students organised at the centres of Heartfulness Education trust an appropriate per diem expense would be undertaken by the institute for boarding and lodging.






Logistic:

Reimbursement of actual travel expenses for **HET** trainers and special guests who are invited to **IIMR INDORE** Campus for conducting sessions/programmes. Actual to & fro airfare & taxi far from place of residence, food and miscellaneous expenses shall be reimbursed. Stay facilities shall be to the account of **IIMR INDORE**. We would provide a guideline.



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<p>TERM</p> <p>This MOU has been executed for the purpose of organizing workshops/ seminars/ training sessions at the premises of IIMR INDORE or such other premises as may be mutually agreed upon and shall remain in force for a period of THREE YEAR , commencing from the date of execution. This MOU shall terminate after completion of the term of three year, without any financial obligations of Parties, except for pending reimbursements and costs as provided herein. Both the Parties may execute similar agreements for similar initiatives in future or even extend the term of this MOU for such further periods. Either party can voluntarily terminate this MOU by giving 3 months' notice in writing to the other.</p> <p>It is agreed that IIMR INDORE shall not copy or infringe upon the initiatives or programmes of HET in terms of its program offerings, videos, materials in any of their other individual initiatives and all copyrights shall vest with HET.</p> <p>ASSIGNMENT</p> <p>This MOU is personal to the Parties and the rights and obligations established herein shall not be assignable by the Parties, except to the extent expressly permitted under this MOU or with the prior written consent of the other party.</p> <p>INDEMNITY</p> <p>Except for cost reimbursements, the Services offered by HET are on a mutual basis and free of cost. Only willing participants for their own wellbeing / self-development are required to participate. IIMR INDORE may for development of its students make the HET Programmes/Modules as part of its curriculum. The Parties therefore, agree that such services do not give rise to any kind of damage or liability to anybody who participates and therefore no damage can arise therefrom. No indemnity is therefore provided herein. It is clearly understood that HET programs do not guarantee success of its objectives or initiatives mentioned in the Article above.</p> <p>GOVERNING LAW, JURISDICTION & ARBITRATION</p> <p>This MOU shall be construed, interpreted and enforced in accordance with Laws of India. In case of any differences, both the parties, shall make all efforts to settle the disputes amicably through mutual discussion and negotiation, failing which, dispute(s) shall be referred to a sole Arbitrator appointed by both the Parties, as per provisions of Arbitration and Conciliation Act, 1996. Language of Arbitration shall be English and place of Arbitration shall be Vijayawada, Andhra Pradesh. Subject to the Arbitration Clause, the Courts of competent jurisdiction at Vijayawada shall have exclusive jurisdiction in respect of any and all matters pertaining to this MOU.</p>				
<p>campus@heartfulness.org www.heartfulness.org</p>				



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MISCELLANEOUS

- i) This MOU can only be amended in writing by mutual consent of both the Parties. No modification or amendment to this MOU and no waiver of any of the terms or conditions hereof shall be valid or binding unless made in writing and duly executed by or on behalf of both the Parties.
- ii) This MOU may be executed in counterparts including but not limited to MOUs, communications exchanged defining responsibilities, obligations of both the Parties for different programs, initiatives etc. under this MOU, each of which shall be deemed to be an original, and all of which, taken together, shall constitute an integral part of this MOU.
- iii) If any provision of this MOU shall be invalid, illegal or otherwise unenforceable, the validity, legality and enforceability of the remaining provisions shall in no way be affected or impaired thereby.
- iv) The captions of the clauses of this MOU are for convenience of reference only and in no way define, limit or affect the scope or substance of any clause of this MOU.
- v) The arrangement contemplated herein being in nature of cooperative strategic alliance for general wellbeing, no monetary consideration is involved.
- vi) None of the provisions of this agreement as stated above shall be deemed to constitute a partnership between **HET** and **IIMR INDORE** and no party shall have any authority to bind or shall be deemed to be the agent of the other in any way, it is on principle to principle basis;
- vii) Neither party shall exercise any rights in the trademarks, copyright or other intellectual property of the other party, except as expressly stipulated herein.
- viii) All intellectual property rights (IPR) in "Heartfulness", The "Heartfulness" technique of Relaxation/ its connected procedures, "Heartfulness" Relaxation, Heartfulness Cleaning and other Trademarks of **HET** or of those of its associates used by **HET** under license shall always vest with **HET** or its associates and it reserves the right to use the same internally or externally at its sole discretion. **IIMR INDORE** shall not have any rights over the program content/module usage which may be exploited by **IIMR INDORE** only with the prior written permission of **HET** and in coordination and assistance of **HET** authorized representatives who are experts in this area. If the version of "Heartfulness" Relaxation/ its connected procedures, "Heartfulness Meditation" is modified or improved, **HET** may implement such changed versions of wellness techniques anytime during the term of this MOU.



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<p>IN WITNESS WHEREOF the parties hereto have executed this MOU, in duplicate, by their duly authorized representatives on the date, month and year first written above.</p>				
For HEARTFULNESS EDUCATION TRUST		For IIMR INDORE		
 FOUNDER HEARTFULNESS EDUCATION TRUST		 DIRECTOR GENERAL IIST-IIP-IIMR INDORE		
NAME..... <u>KAMLESH D. PATEL</u>		NAME..... <u>ARUN S. BHATNAGAR</u>		
DATE..... <u>13-06-22</u>		DATE..... <u>13-06-22</u>		
PLACE..... <u>INDORE</u>		PLACE..... <u>INDORE</u>		
Witnesses:				
1) NAME..... <u>Dr. Manish Mittal</u>		SIGNATURE.....		
2) NAME..... <u>Sanjay Singh</u>		SIGNATURE.....		
<p>campus@heartfulness.org www.heartfulness.org</p>				



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SCHEDULE- 1
Scope of Work

Heartfulness Education Trust (HET) shall offer the following programs specifically developed for specific needs of the University:

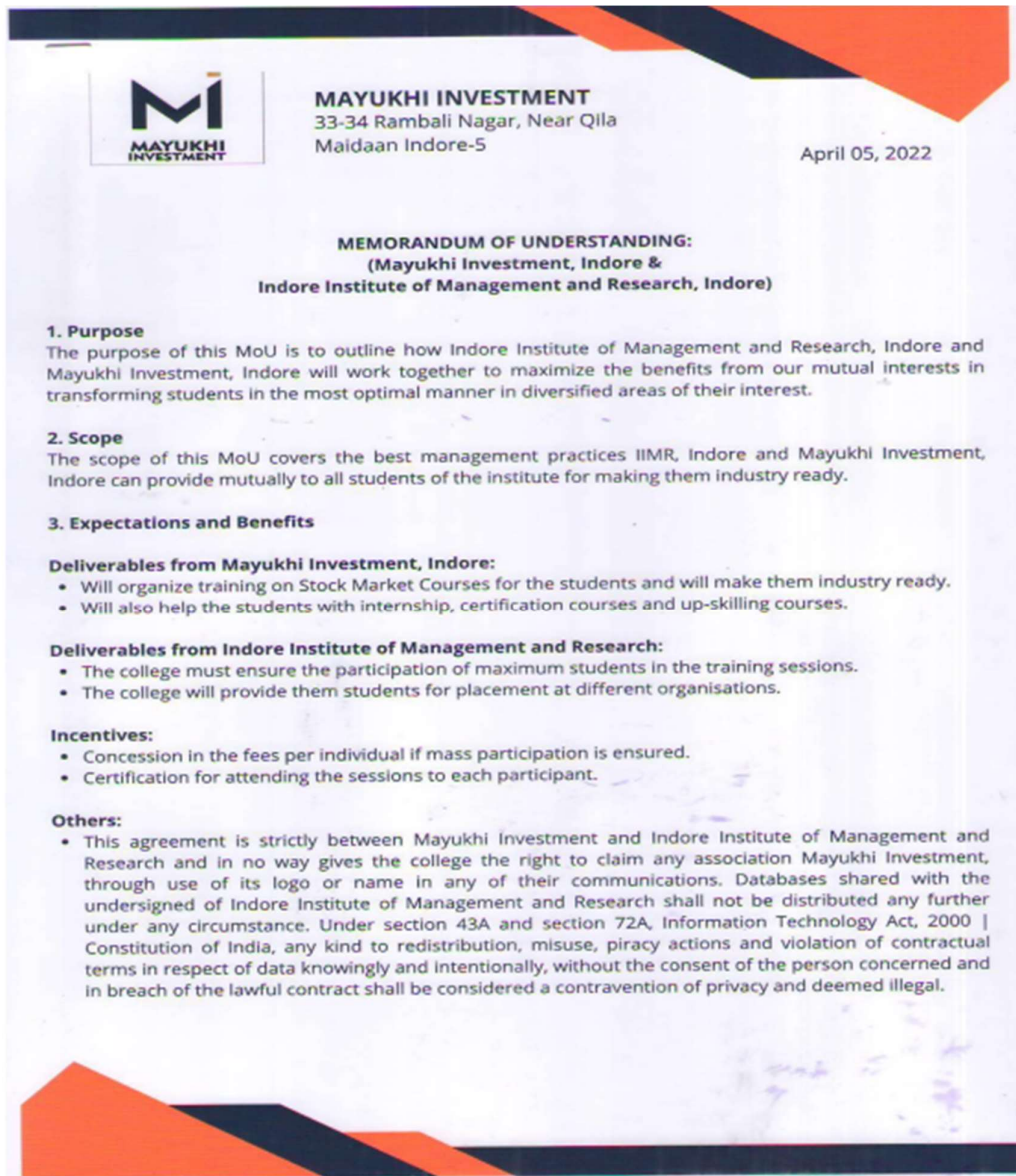
- Staff Training:** HET shall impart a training program on "Wellness at work" to all Principals, Teachers and Staff of the **IIMR INDORE** institutions at its campus. **IIMR INDORE** may at its sole discretion make it compulsory for their faculty/staff. Initially, this would be a three-day program to introduce the Heartfulness Meditation Practice and how it can be integrated into best education practices. This wellness program can also be offered at Kanha Shanti Vanam, the world headquarters of Heartfulness located near chegur village, RangaReddy district with a residential programme facility on mutually agreed basis.
- In-depth Faculty Training on Heartfulness Curricula:** Following initial introduction, interested faculty would be provided a longer duration in-depth teacher training program to further enhance and develop the Heartfulness tools and Curricula. This program would be developed suitably by Heartfulness Education Trust and made available at Kanha Shanti Vanam / Heartfulness centers or on **IIMR INDORE** campus on an ongoing basis on agreed intervals during the term of this MOU.
- HELM (Heartfulness Enabled Leadership Mastery) curriculum for students :** HET shall choose a college on **IIMR INDORE** campus to begin an in-depth training for students. This would cover a 3 day induction program and a 16-week life-skills course which will be followed by subsequent foundational leadership programs such as Discover, Develop etc which can be included as credit courses. These are core Heartfulness programs conducted by certified Heartfulness trainers which will be experiential sessions of 60-90 minutes for each student group.

1

campus@heartfulness.org
www.heartfulness.org



3. Mayukhi Investment





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4. Commencement, duration and termination

The effective commencement date of this mutual relationship will be the date of the signing of this MoU and the working relationship shall remain in force for a period of two year as per the mutual agreement on various events conducted by Mayukhi Investment from the commencement date.

5. Points of Contact

Indore Institute of Management and Research
Ph: 0731 - 4010547
Email: mba@indoreinstitute.com

Mayukhi Investment
Mr. Gaurav Katariya
Ph: 9893086029
Email: gkatariya@gmail.com

6. Signatures

Signed for and on behalf of
Indore Institute of Management and Research by:

Name: DR. SIMRANJEET KAUR SANDHAR
Designation: OFFICIATING PRINCIPAL
Date: 5th APRIL, 2022

Signed for and on behalf of
Mayukhi Investment by:

Name: Mr. Gaurav Katariya
Designation: Managing Director
Date: 05-04-2022





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4. National Digital Library of India (NDLI)



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Ministry of Education
Government of India



Indian Institute of Technology
Kharagpur



National
Digital Library
of India

**CERTIFICATE OF
REGISTRATION**

This is to certify that "INDORE INSTITUTE OF MANAGEMENT AND RESEARCH" is registered as a NDLI Club under the National Digital Library of India.

Registration number: INMPNC5JZQ2KWNV

Date Of Registration: 16/03/2022

Extended Validity :16/03/2024

पार्थप्रतिम दास

Dr. Partha Pratim Das

Joint Principal Investigator
National Digital Library of India Project
Indian Institute of Technology
Kharagpur

NDLI CLUB PARTNER



National
Digital Library
of India

LEARN. SHARE. GROW.

Librarian

Indore Institute of Management & Research

5. Intellipaath Software Solutions Pvt. Ltd



Indore Institute of Management & Research
Affiliated to - DAVV(Indore) & Approved by - AICTE(New Delhi)

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

Indore Institute of Management & Research



AND

Intellipaat Software Solutions Pvt. Ltd



This Memorandum of Understanding (hereinafter called the 'MoU') is entered into on the 23rd day of September 2021 by and between.

Indore Institute of Management & Research (IIMR), the First Party represented herein by its Director, Corporate Relations IIMR, And **Intellipaat Software Solutions Pvt. Ltd.** The Second party, and represented herein by its Manager, HR: **Ms. Deepali S.**

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Indore Institute of Management & Research (IIMR)**,
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within the area of Skill-Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **Intellipaat Software Solutions Pvt. Ltd.**, - the Second Party is engaged in **e-Learning Services**

NOW, THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:



CLAUSE 1: CO-OPERATION

Both Parties are united by common interests and objectives, and they shall establish co-operation.

First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.

The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement.

CLAUSE 2: SCOPE OF THE MoU

2.1 Industrial Training & Visits: Industry and Institution interaction will provide an insight into the latest developments/requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. This will provide confidence & a smooth transition for student's work. Also, the Second party may register on the AICTE Internship Portal for the benefit of students.

2.2 Guest Lectures: Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in-house requirements.

2.3 Placement of trained students: the second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in-house requirements.

2.4 There is no financial commitment on the part of the **IIMR**, the first party to take up any program mention in MoU. If there is any financial consideration, it will be dealt with separately.

2.5 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

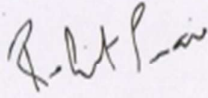



CLAUSE 3: VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, the Second Part.

CLAUSE 4: RELATIONSHIP BETWEEN THE PARTIES

4.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

For Indore Institute of Management & Research (IIMR)	For Intellipaat Software Solutions Pvt. Ltd
Mr. Rohit Inani, Director Corporate Relations	Ms. Deepali S, HR Manager
corporate.relations@indoreinstitute.com	deepali@intellipaat.com
+91-9827063083	+91-9886067362
Opposite Indian Institute of Management, Rau - Pithampur Rd, Rau, Indore, Madhya Pradesh 453331	AMR Tech Park 3,Ground Floor, Tower B, Hongasandra Village, Bommanahalli, Hosur Road, Bengaluru-560068
https://indoreinstitute.com/	https://intellipaat.com
	



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Signature Certificate

Document Ref.: IYD97-4KZ9V-ZDPNS-SQQ7R

Document signed by:

	Rohit Inani E-mail: corporate.relations@indoreinstitute.com Signed via link IP: 182.74.22.222 Date: 29 Sep 2021 10:14:13 UTC	
--	---	--

	Deepali S E-mail: deepali@intellipaat.com Signed via link IP: 157.49.213.187 Date: 29 Sep 2021 10:48:06 UTC	
--	--	--

Document completed by all parties on:
29 Sep 2021 10:48:06 UTC

Page 1 of 1



Signed with PandaDoc.com

PandaDoc is a document workflow and certified eSignature solution trusted by 25,000+ companies worldwide.





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Summary table of list of activities conducted under the MoU

List of MoU and Association	Name of Activity	Date
Bajaj Finserv	Orientation Program CPBFI	27/12/2023
Heartfulness Education Trust	Workshop on “Relaxation and Meditation”	04-06/12/2023
Mayukhi	Workshop on “Techno-Funda Analysis of Stocks through Technical Software”	15/09-16/10/2023
National Digital Library of India	User Awareness Program on National Digital Library of India & NDLI Club (Webinar)	19/04/2024
IntelliPaat Software Solutions Pvt. Ltd	Placement Drive	02/02/2024



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1. Activity Conducted Under MoU with Bajaj Finserv-
Orientation Program CPBFI

(i) Orientation Program CPBFI



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INDORE INSTITUTE OF MANAGEMENT AND RESEARCH

“Orientation Program CPFBI”

Report

Academic Year: 2023-24

Date of Event: 27/12/23

Time: 11:30 A.M. to 01.00 P.M.

Venue: IIMR UG Wing First Floor, Conference Hall

Faculty Coordinator: Dr.Vaibhav Modak

Guest Speaker: Mr. Gunjan Chandrayan

CPFBI is an Educational Project of Bajaj Finserv Limited designed and developed as part of their CSR initiative and is focused at 'First Time Graduates from Tier II and III locations. The program is already running in 17 states in India and has partnerships with over 250 colleges across India. The program is offered in the form of a 96-hour certificate program in Banking Finance, Insurance and Managing Self.

With this aim to train our MBA students we have conducted an orientation programme to motivate the students to give information regarding the unique features of CPFBI programme and its placement opportunities. The chief guest of the programme Mr. Gunjan Chandrayan, Director Expressions & Corporate Trainer interacted with the students and explained about positive thinking, body language, self-confidence, communication skills, all are the major factors for today's job world. He more emphasised on daily newspaper reading habit and ready to learn new things. He said that to getting a job is very tuff but be on job is also may struggle. Mr. Gujan asked to the student's very basic questions related to general knowledge. He said that Every student should having aware about practical knowledge, awareness. As per expert what are the industry wants Vs. what skills students have? Degree, Energy, Willingness to work, hardworking, sincerity, confidence, good command over communication skill, industry understanding etc. are the key skills required by the employer. On this occasion IIMR Principal Dr. Aradhana Chouksey suggested to the students to give more focus on the industry ready requirements. CPFBI programme coordinator Dr. Vaibhav Modak addressed to the students about the utility of CPFBI programme for career building.

The session ended well and overall; 35 students got beneficiated.





[Handwritten Signature]



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A handwritten signature in green ink, appearing to be 'S. M.' or similar.





(Handwritten signature)
**DR. ARADHANNA
CHOUSEY**





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Geotagged Photographs of the event





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GPS Map Camera



Google

Indore, Madhya Pradesh, India
JQJH+VV6, Indore, Madhya Pradesh 453332, India
Lat 22.632196°
Long 75.779627°
27/12/23 11:45 AM GMT +05:30



GPS Map Camera



Google

Indore, Madhya Pradesh, India
JQJH+VV6, Indore, Madhya Pradesh 453332, India
Lat 22.632108°
Long 75.779484°
27/12/23 11:31 AM GMT +05:30



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**Indore Institute of
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2. Activity Conducted Under MoU- Heartfulness Education Trust

(i) Workshop on “Relaxation and Meditation”



INDORE INSTITUTE OF MANAGEMENT AND RESEARCH

Workshop on "Relaxation and Meditation"

Event Report

Academic Year: **2023-2024**

Date of Event: **Dec 04-06, 2023.**

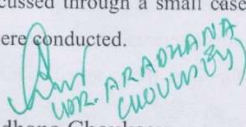
Time: **9:30 AM- 10:30 AM**

Venue- Conference Room, UG Building, IIMR

Faculty Coordinator: **Dr. Ajai Patil**

Name of Resource Person: **Prof. (Dr.) Aradhana Chouksey**

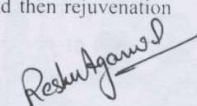
Three days Startup workshop on meditation and relaxation was organized with the objective to make students bold thinkers and It comes under the Heartfulness enabled Leadership Mastery program and the resource person was Prof. (Dr.) Aradhana Chouksey. First day of the HELM program the topic was 'Context' and many activities were conducted to make them understand about neuroplasticity and how new things can be learned and at the end of the session relaxation and meditation sessions were conducted. Second day topic was 'Core' in which activities like value tests etc were conducted to help students in identifying their core values, goal of life etc. and at the end of the session relaxation and meditation sessions were conducted. On the third day the topic was 'Choices" conducted and in which decision making was explained beside that peer pressure was discussed through a small case of Pennsylvania University and then rejuvenation and meditation were conducted.


Prof. (Dr.) Aradhana Chouksey

Principal, IIMR

Glimpse of the Event

Principal
Indore Institute of Management
and Research
Opp. IIM, Pithampur Road,
RAU, INDORE (M.P.)

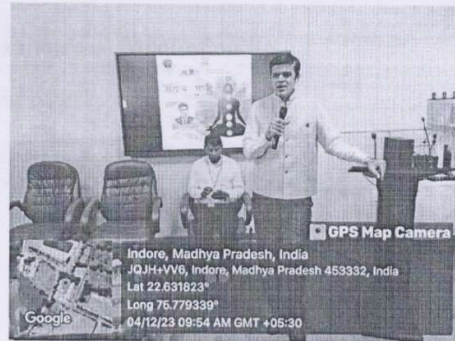

Prepared by

Dr. Reshu Agarwal





Glimpses of an event





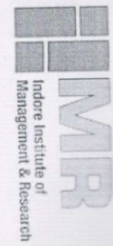
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3. Activity Conducted Under MOU- Mayukhi

(i) Workshop on “Techno-Funda Analysis of Stocks through Technical Software”



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Workshop

on

Techno-Funda Analysis of Stocks through Technical Software

From: 15th September, 2023
 40 Hours hands-on Training
 For: BBA, BBA(FT) and B.Com (2nd Year)

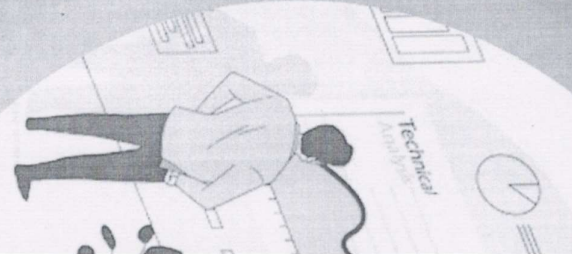
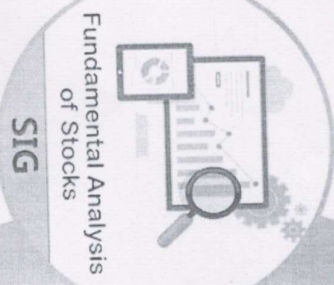
Resource Person:
Mr. Caurav Katariya
 Market Expert
 Founder - Mayukhi Investment

Faculty Coordinator -
Mr. Hanish Kukreja



Under Graduate | Foreign Trade | B.Com
 MBA, Marketing, Finance | Human Resource | Information Technology | Business Analytics | Production & Operations Management

IIST Campus, Opp. IIM(Indore), Rau-Pithampur Road, Rau, Indore 453331(MP)
 Toll Free: 1800 103 3069 | 822 507 1000 / 822 407 1000 / 822 407 3000(IMR)





INDORE INSTITUTE OF MANAGEMENT AND RESEARCH

IIMR/ 2022-23/Academic/...../ 107

Date:-13/09/2023

Notice for Students
BBA/BBA-FT/B.COM II YEAR

Subject: - Regarding SIG

All the students of BBA/BBA-FT/B.COM **II YEAR** are hereby informed that their SIG (academic year 2023-24) is scheduled from 15/09/2023 (Friday) onwards from 11:10 AM to 12:50 PM on the topic "Techno-Funda Analysis of Stocks through Technical Softwares".

The following instruction must be followed: -

- 100% attendance is mandatory
- Timing must be followed strictly
- It is compulsory for all students.

(Mr. Hanish Kukreja)
SIG Coordinator



(Dr. Simranjeet Kaur Sandhar)
Dean - Academics

Principal
Indore Institute of Management
and Research
Opp. IIM, Phulpur Road,
RAI, INDORE (M.P.)

(Dr. Rishi Dubey)

Principal





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INDORE INSTITUTE OF MANAGEMENT AND RESEARCH

Date:- 15 September 2023

To,
The Director General
IIST/IIP/IIMR Group
Indore

Subject: Fees Payment towards SIG trainer "Mr Gaurav Katariya" for conducting SIG on "Techno-Funda Analysis of Stocks" commenced from 15/09/2023.

Respected Sir,

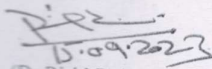
Humbly I would like to inform you that IIMR is conducting SIG on the topic "Techno-Funda Analysis of Stocks" for UG (BBA / BBA-FT / B.Com) III year students from 15/09/2023. The training fees for the same is quoted below:

SIG Commencement Date:	15/09/2023
Name of SIG	Event on "Techno-Funda Analysis of Stocks"
SIG Coordinator	Mr. Hanish Kukreja

I further request you to kindly approve the training fees for the same.

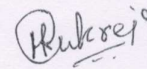
Account Details:

Particulars	Details
Trainer Name	Mr. Gaurav Katariya
Fees Charged	Rs 60,000
Account No.	064104000079657
IFSC Code	IBKL0000529
Bank Name	IDBI Bank


(Dr. Rishi Dubey)

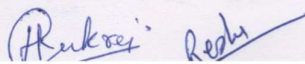
Principal





(Mr Hanish Kukreja)

SIG Coordinator





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Indore Institute Mail - Skill Training Program Sep 2023



Hanish Kukreja <hanish.kukreja@indoreinstitute.com>


Skill Training Program Sep 2023

GAURAV KATARIYA <gkatariya@gmail.com>
To: hanish.kukreja@indoreinstitute.com

Mon, Sep 11, 2023 at 10:08 PM

Dear Hanish,
Please find attached the skill development course content file as requested today by you. We can start the sessions from Wednesday, 13th September. As far as my fee is concerned, I leave the decision to the director sir as I think he is well aware of the quality of content I presented last year and the hands-on experience students got.

Regards,
Gaurav Katariya

 IIMR-SkillTrainingContents.pdf
112K

Hanish Kukreja

Hanish Kukreja

Resh





List of topics that need to be covered to introduce new skills to the students: -

- I. **An overview of the Indian & Global Financial Markets-2 Hours**
 - What drives the markets
 - Interrelationship between Financial markets, Banking & Insurance
 - Career options
 - Skill set required
- II. **Fundamental Research-14 Hours (including 6 hours of practical)**
 - Dow theory: the mother of research
 - Knowing the company
 - Understanding key terms & ratios like P/E, BV2P, ROCE, ROE, DZE etc.
 - Studying quarterly & yearly results
 - Balance sheet, Cash flows & Shareholding pattern
 - Digging dip: Annual reports, Conference calls & Investor presentations
 - Sectoral Analysis: News, Views & govt policies
 - Data Analysis & Economic indicators
 - Taking the decision
 - Practical analysis through app
- III. **Technical Research-10 Hours (including 4 hours of practical)**
 - Introduction to technical charts
 - Understanding the terminology
 - Candlestick patterns
 - Key indicators: Inbuilt & Programmable
 - Various chart patterns
 - Technical report writing
 - Practical analysis through app
- IV. **Portfolio Management: The next level in career-2 hours**
 - Basics and do's & don'ts
- V. **Other career options in financial markets-2 hours**
 - Compliance
 - Marketing of financial products
 - Training
 - Content writing & Video making
 - Skill enhancement: taking various certifications

Hukreja

Redu





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Indore Institute of Management and Research
 SIG - Techno Funda Analysis of Stocks
 BBA II / BBA FT II / BCom II
 From 15th Sept to 26th Oct 2023

Contact Number	Name	Email Address	Course	Year	Score (40)	Attendance (15)	Eligible for Certificates
9926971499	Aditya Verma	adityavermahello22@gmail.com	B. Com	Second	11		No, more training is required
8602749363	Akash Chandra	akashchandra117@gmail.com	B. Com	Second	24	93%	Yes
8821919659	Neha Jatav	nj91368@gmail.com	B. Com	Second	19		No, more training is required
9302731240	Parth Somani	parthsomani2411@gmail.com	B. Com	Second	21	67%	No, more training is required
8770812951	Prashant Kumar	prashantbook0@gmail.com	B. Com	Second	15		No, more training is required
9926833565	Reshma Khatoon	rasmakhatoon15576@gmail.com	B. Com	Second	15		No, more training is required
9285036424	Arham Ali Rizvi	arham.alibba2022@indoreinstitute.com	BBA	Second	20	87%	No, more training is required
9039702628	Ashwin Sisodiya	ashwinsisodiya13140@gmail.com	BBA	Second	22	100%	No, more training is required
9981860135	Bhavya Bhatt	bhattbhavya455@gmail.com	BBA	Second	15		No, more training is required
96300134542	Chhavi Saraswat	chhavisaraswat13@gmail.com	BBA	Second	14		No, more training is required
7415666015	Deepthi Tiwari	tiwarideepti1142@gmail.com	BBA	Second	14		No, more training is required
7694081621	Harshit Kushwah	harshkush7828@gmail.com	BBA	Second	14		No, more training is required
9009127248	Himanshu Badnaware	himanshubadnaware02@gmail.com	BBA	Second	21	100%	No, more training is required
7828339646	Hiteshi Tiwari	hiteshimhow@gmail.com	BBA	Second	13		No, more training is required
7415450260	Janhavi	janhavi.rohitbba2022@indoreinstitute.com	BBA	Second	20	60%	No, more training is required
7869932044	Jeet Chourasia	jeetchourasia08@gmail.com	BBA	Second	20	100%	No, more training is required
9926083640	Kapil Yadav	kapilyadavk552@gmail.com	BBA	Second	20	100%	No, more training is required
9826058290	Kushal Sohagpure	kushalsohagpure@gmail.com	BBA	Second	19		No, more training is required
9302215802	Manish Panchal	panchamanish5656@gmail.com	BBA	Second	29	93%	Yes
8602242240	Nancy Soni	nancy09soni04@gmail.com	BBA	Second	21	93%	No, more training is required
9691544853	Nitesh Mishra	nm4158604@gmail.com	BBA	Second	22	100%	No, more training is required
9131283388	Prakshi Sumaria	prakhsumaria@gmail.com	BBA	Second	26	93%	Yes
7568279864	Prayag Rathore	prayagrathore1310@gmail.com	BBA	Second	16		No, more training is required
8450007029	Preeti Patidar	preetipatidar2825@gmail.com	BBA	Second	21	67%	No, more training is required
980987831	Purnima Patil	purnimapatil2004@gmail.com	BBA	Second	14	80%	No, more training is required
9399267606	Rishika Gupta	rishikagupta991@gmail.com	BBA	Second	15		No, more training is required
9424503503	Rishika Patidar	rishikap546@gmail.com	BBA	Second	16		No, more training is required





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9302240848	Rounak Singh	rounakrajpout240@gmail.com	BBA	Second	22	93%	No, more training is required
9302935036	Saijal Patidar	saijalpatidar42@gmail.com	BBA	Second	11		No, more training is required
8463088195	Samridhi Sahu	samridhisahu928@gmail.com	BBA	Second	14		No, more training is required
9179680547	Sanjana Singh	sanjanasinghai1718@gmail.com	BBA	Second	21	80%	No, more training is required
8269748328	Sarthak Maheshwari	sarthakmaheshwari020005@gmail.com	BBA	Second	30	60%	Yes
8878157261	Shani Shrivastav	shanishrivastav619@GMAIL.COM	BBA	Second	18		No, more training is required
9981179941	Shivansh Patel	shivanshpatel694@gmail.com	BBA	Second	20	73%	No, more training is required
6232986846	Shweta Chauhan	chauhanshweta829@gmail.com	BBA	Second	19		No, more training is required
7067288399	Soham Joshi	joshisoham71@gmail.com	BBA	Second	22	93%	No, more training is required
8120762159	Tanisha Gehlod	tanishagehlohd@gmail.com	BBA	Second	15		No, more training is required
9479676793	Ujjwal Patel	ujjwalpatel2703@gmail.com	BBA	Second	16		No, more training is required
9302958901	Yamini Patidar	yaminipatidar57@gmail.com	BBA	Second	26	100%	Yes
8305146490	Yashasvi Jaiswal	jaiswaly123.yj@gmail.com	BBA	Second	7		No, more training is required
9971704184	Yogesh Sen	senyogesh991@gmail.com	BBA	Second	17		No, more training is required
8718974014	Aditya Sharma	adityapksharma11@gmail.com	BBA FT	Second	20	87%	No, more training is required
9098775838	Anan Patel	ananpatel909878@gmail.com	BBA FT	Second	22	67%	No, more training is required
9575604227	Anuj Patel	ap6220850@gmail.com	BBA FT	Second	11		No, more training is required
8109942687	Dev Jagwani	devjagwani.ri@gmail.com	BBA FT	Second	25	60%	Yes
7725867205	Dhiraj Khandelwal	examnahopaye@gmail.com	BBA FT	Second	18		No, more training is required
8871527647	Eshita Ujjaniya	eujjaniya@gmail.com	BBA FT	Second	18		No, more training is required
8085556907	Haider Ali Bohra	haiderbohra321@gmail.com	BBA FT	Second	22	80%	No, more training is required
9179134123	Kabir Soni	kabirsoni0560@gmail.com	BBA FT	Second	27	60%	Yes
6263496365	Kajal Meena	km126256@gmail.com	BBA FT	Second	16		No, more training is required
7828540242	Khushi Barhaiya	khushibarhaiya@gmail.com	BBA FT	Second	19		No, more training is required
9329212108	Khushi Raghuvanshi	khushiraghuc@gmail.com	BBA FT	Second	16		No, more training is required
7879553916	Mansi Varma	mansivarma.212071914@gmail.com	BBA FT	Second	24	80%	Yes
9340185921	Neetu Kushwah	kushwahneetu865@gmail.com	BBA FT	Second	19		No, more training is required
6267762261	Nehal Tyagi	tyaginehal1907@gmail.com	BBA FT	Second	17		No, more training is required
8305984579	Pahal Purqanik	pahal.puranik1102@gmail.com	BBA FT	Second	19		No, more training is required
9340698234	Priyanshu Bharti	bhartipriyanshu1108@gmail.com	BBA FT	Second	20	80%	No, more training is required
8953969121	Ritesh Yadav	riteshyad0721@gmail.com	BBA FT	Second	22	87%	No, more training is required
8687199920	Sakshi Tiwari	st6526372@gmail.com	BBA FT	Second	15		No, more training is required
8319800429	Shivansh Patidar	suryanshpatidar00@gmail.com	BBA FT	Second	12		No, more training is required

Handwritten signature: H. K. Raj's Redu





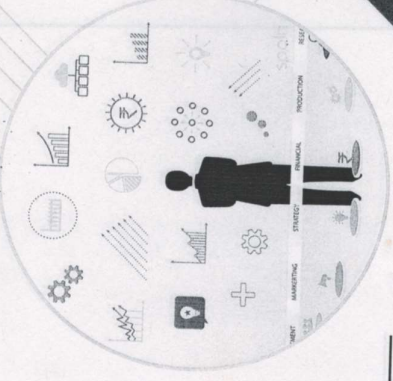
7999802589	Ved Sohane	sohaneved@gmail.com	BBA FT	Second	23	80%	No, more training is required
9302080710	Vikas Patidar	vikas.patidargreen@gmail.com	BBA FT	Second	16		No, more training is required
9522441374	Yashika Raj	rajyashi24810@gmail.com	BBA FT	Second	21	87%	No, more training is required



A. R. K. Singh's *Realis*



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Certificate of SIG Completion

Academic session: 20... - 20...

This is to certify that

Mr./Ms. Akash Chandra

has successfully completed 40 hrs. Internship / Training / Workshop / Certification Course

on Techno-Funda Analysis of stocks

from Sep 15, 2023 onwards with grade - A.

organized by Indore Institute of Management and Research, Indore (M.P.)



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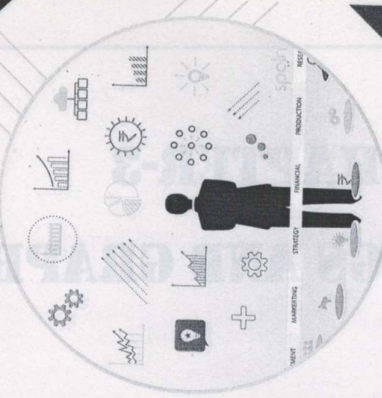
Reshu

Handwritten signature
Principal

Handwritten signature
Arun S. Bhatnagar (IRS)



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Certificate of SIG Completion

Academic session: 20... - 20...

This is to certify that

Mr./Ms. Kushal Sohagpure

has successfully completed 40 hrs. Internship / Training / Workshop / Certification Course

on Techno-Funda Analysis of Stocks

from Sep 15, 2023 onwards with grade - A+.

organized by Indore Institute of Management and Research, Indore (M.P.)



(Signature)

Reshu


(Signature)
Principal

(Signature)
Arun S. Bhatnagar (IRS)
Principal



SIG - Techno-Funda Analysis of stocks

15 sept 2023 to

Student Name	Certificate Received
1. Yamini Patidar	
2. Soothak Maheshwari	<u>Yamini</u>
3. Nitesh Mishra	<u>Nitesh</u>
4. Kushal Sohagpure	<u>Kushal</u>
5. Akash chandra	<u>Akash</u>
6. Dev Jagwani	<u>Dev Jagwani</u>
7. Kabir Soni	<u>Kabir Soni</u> Abhinav (M.A.).
8. Mansi Verma	<u>Mansi</u>
9. P	

H. Kulkarni

Reddy





Indore Institute of Management and Research

SIG Completion Report: Techno-Funda Analysis of Stocks

Class: BBA Plain, BBA FT and B.Com II year

SIG: 40 Hours

Resource Person: Mr. Gaurav Katariya

Sept 15, 2023, to Oct 26, 2023

The main emphasis of this SIG was to make students aware of Indian and Global financial markets.
During this SIG they learnt:

1. Fundamentals of research
2. Technical Research
3. Portfolio management
4. Other career options in this market

Total number of students were 63. The total count of the students who successfully completed the SIG were 8.

Students were assessed through an exam held on Dec 16, 2023



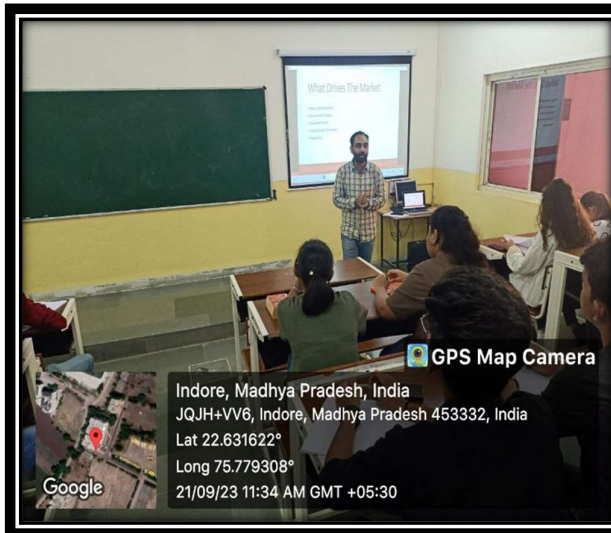
Hukrey

Sharma



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Geotagged Photographs of the event





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4. Activity Conducted Under MoU with NDLI

(i) User Awareness Program on National Digital Library of India & NDLI Club (Webinar)

INDORE INSTITUTE OF MANAGEMENT AND RESEARCH

"User Awareness Program on National Digital Library of India & NDLI Club" (Webinar)

Event Report

Academic Year: 2023-2024 Session: January- June 2024

Date of Event: 19th April., 2024.

Time: 11:00 AM to 12:00 PM

Venue- Hybrid Mode (Google Meet/Conference Room)

Faculty Coordinator: Mr. Vikky Kushwaha (Librarian, IIMR)

Student Coordinator: Ms. Anushree Rai (BBA I (A) Year), & Ms. Diya Mundra (BBA I Year)

Organizer: IIMR Library and Resource Centre

Expert/Keynote Speaker: Ms. Manali Choudhyury Sengupta (Sr. Outreach Manager NDLI Club, IIT-Kharagpur)

Platform: The webinar was hosted on Google Meet.

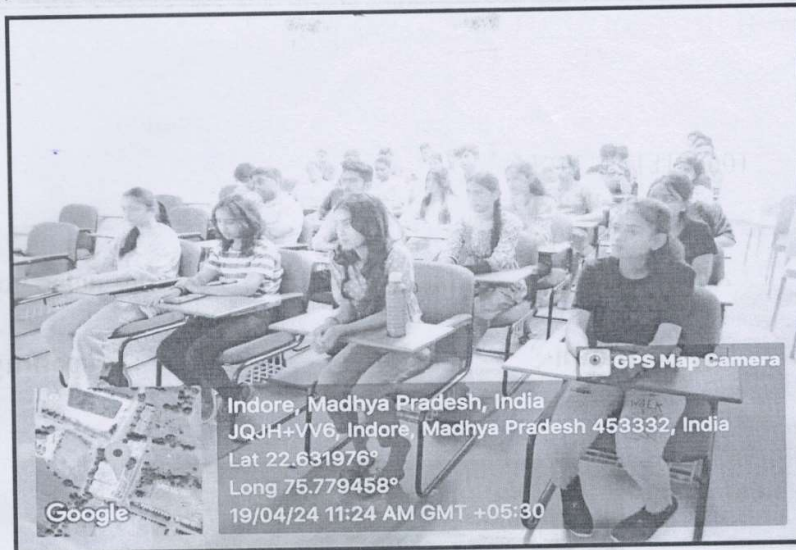
The webinar titled "User Awareness Program on National Digital Library of India & NDLI Club" was held on April 19th, 2024, from 11:00 AM to 12:00 noon. Hosted by IIMR Library and Resource Centre, the event attracted an audience of 71 participants. The speakers included the details of NDLI and Academic prospects for faculty and students offering an interactive experience for the attendees. Throughout the webinar, the audience was actively engaged. MBA-III, BBA-I, & II and BBA FT-I & II and Faculty members, asked during the Q & A session. The interactive elements of the webinar allowed participants to have their questions answered and share their perspectives.

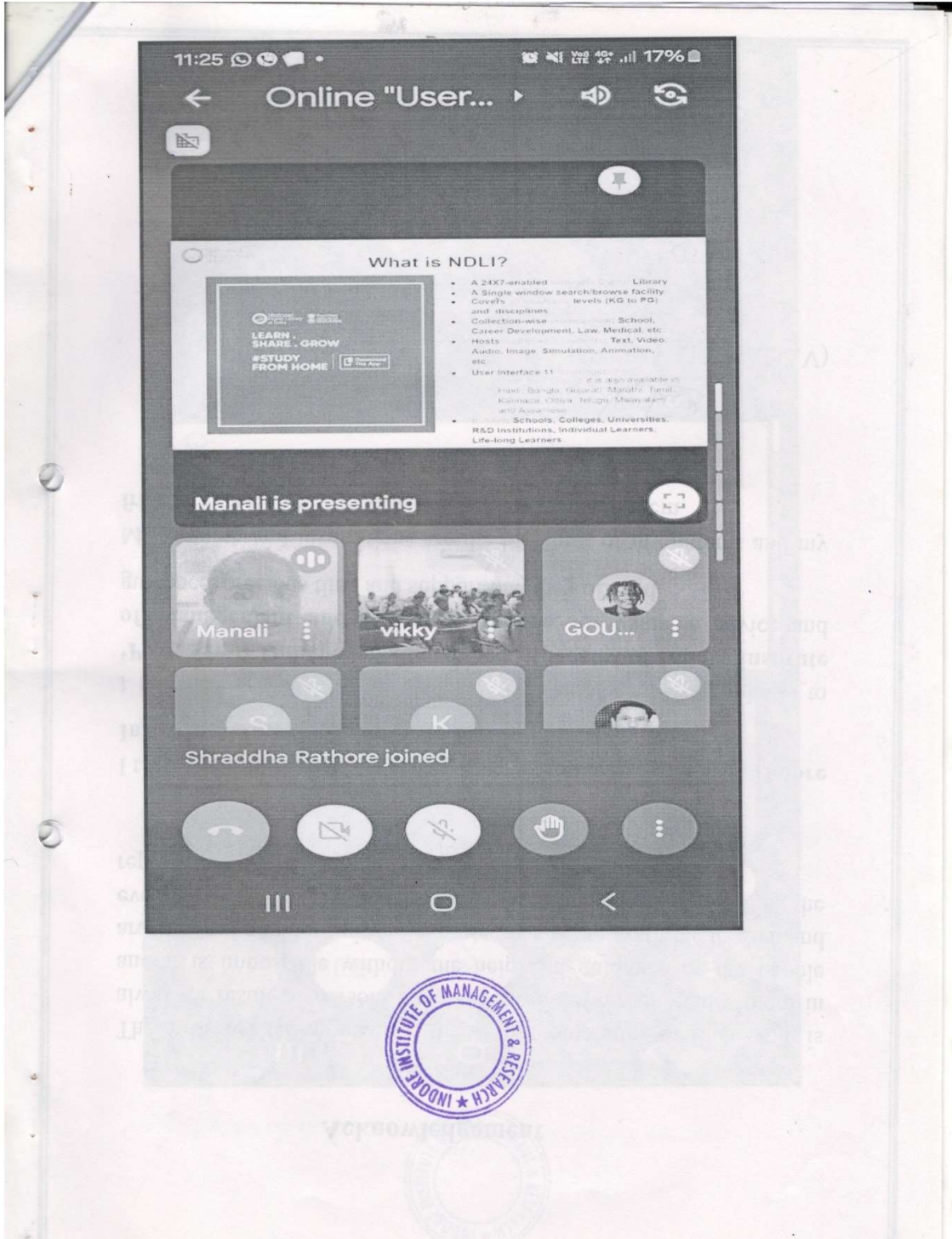
Feedback from participants was generally positive. Attendees appreciated the expertise of the speakers and the opportunity to engage with them during the session. Overall, the webinar was a successful event that provided valuable knowledge and insights to the participants. The interactive nature of the session and the expertise of the speakers contributed to an enriching experience for all involved.

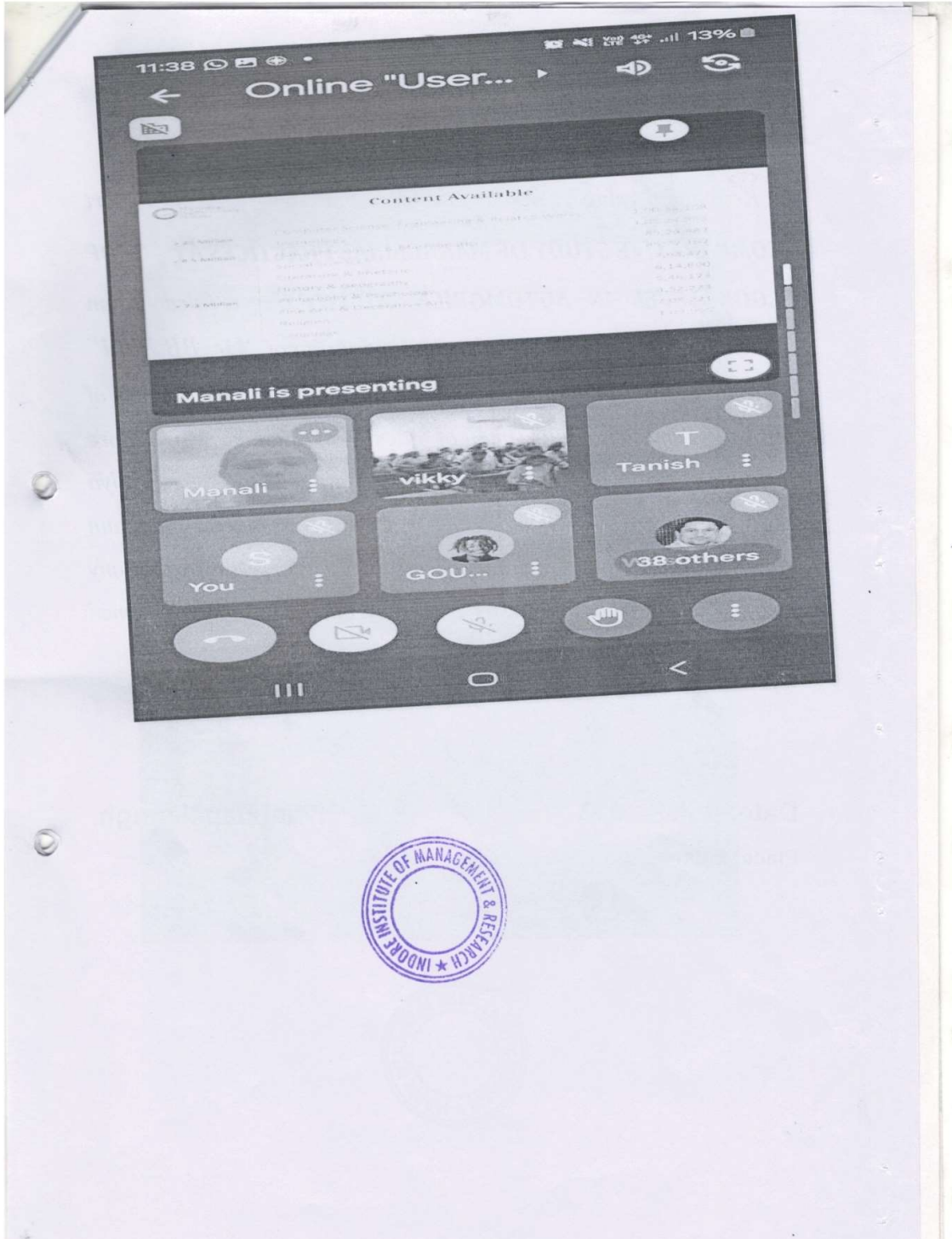
Prof. (Dr.) Aradhana Chouksey
Principal, IIMR

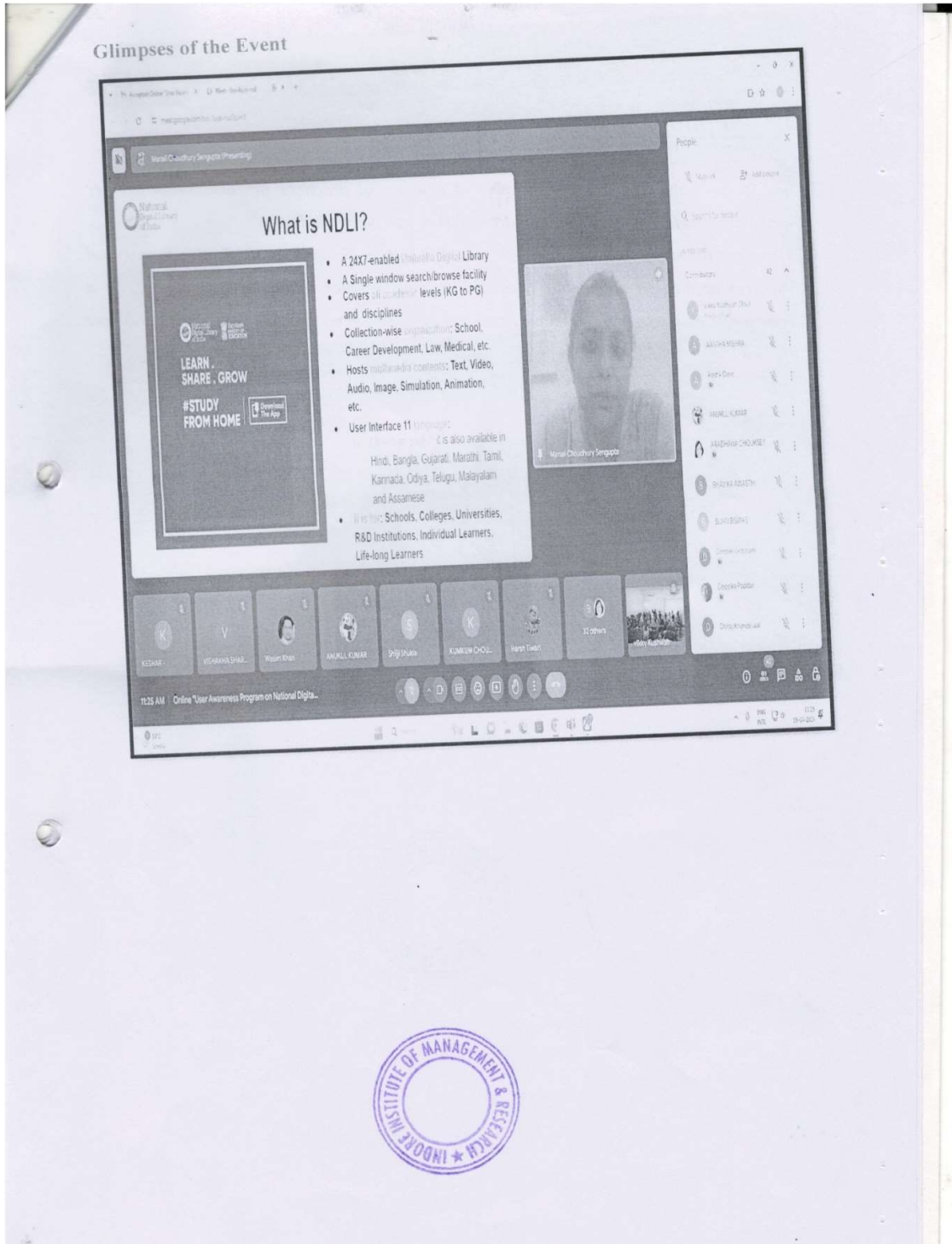
Prepared by
Mr. Vikky Kushwaha
Librarian, IIMR

Principal
Indore Institute of Management
and Research
Opp. IIM, Pithampur Road,
RAU, INDORE (M.P.)











The List of Participants:

INDORE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE
ATTENDANCE SHEET
EVENT : National Digital Library of India & NDLI Club (19.04.2024 Friday)

Sr. No.	Students Name	Program	Branch	Signature
1	Arushi Mishra	BBA	IIMR	[Signature]
2	Riya Mundra	BBA	IIMR	[Signature]
3	Chitra Sharma	BBA	IIMR	[Signature]
4	Shreya Mehta	BBA	IIMR	[Signature]
5	Tanya Bhatnagar	BBA	IIMR	[Signature]
6	Pragati Sharma	BBA	IIMR	[Signature]
7	Rushika Mishra	BBA-PI	IIMR	[Signature]
8	Harshita Mishra	BBA	IIMR	[Signature]
9	Garima Chaudhary	BBA-PI	IIMR	[Signature]
10	Garvika Parshad	BBA-PI	IIMR	[Signature]
11	Shruti Anand	BBA-PI	IIMR	[Signature]
12	Kavya Mishra	BBA-PI	IIMR	[Signature]
13	Shreya	BBA-PI	IIMR	[Signature]
14	Prachi	BBA-PI	IIMR	[Signature]
15	Prachi	BBA-PI	IIMR	[Signature]
16	Kavya Mishra	BBA-PI	IIMR	[Signature]
17	Shreya Mishra	BBA-PI	IIMR	[Signature]
18	Vishakha	BBA-PI	IIMR	[Signature]
19	Kavya	BBA-PI	IIMR	[Signature]
20	Kavya	BBA-PI	IIMR	[Signature]
21	Kavya	BBA-PI	IIMR	[Signature]
22	Kavya Mishra	BBA-PI	IIMR	[Signature]
23	Kavya Mishra	BBA-PI	IIMR	[Signature]
24	Shreya Mishra	BBA-PI	IIMR	[Signature]
25	Shreya Mishra	BBA-PI	IIMR	[Signature]
26	Kavya Mishra	BBA-PI	IIMR	[Signature]

27				
28				
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33				

Faculty Coordinator



Vikky Kushwaha (Librarian, IIMR)



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Management & Research**
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5. Activity Conducted Under MoU- IntelliPaat Software Solutions Pvt. Ltd



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(i) Placement Drive

11/22/24, 3:40 PM

Indore Institute Mail - INVITATION FOR CAMPUS RECRUITMENT 2023-24



Biplab Dey <biplab.dey@indoreinstitute.com>

INVITATION FOR CAMPUS RECRUITMENT 2023-24

5 messages

Aman Rahman <aman.rahman@intellipaat.com>
Bcc: biplab.dey@indoreinstitute.com

Tue, Dec 19, 2023 at 8:14 PM

Hi Team,

We would like to conduct a virtual campus drive for your college students. Please find more details below.

About Us

Intellipaat is the leading online education provider with more than 1.6 million learners. We have our presence in more than 155+ countries around the world. Intellipaat is pioneer in providing industry oriented certification programs in collaboration with top institutions of the world to meet the skill requirement of the IT sector. Intellipaat is also associated with top institutions like MIT USA, IIT Madras, IIT Guwahati, IIT Roorkee, IIT Jammu etc to provide upskilling programs to corporates as well as individuals working in the IT sector.

Intellipaat has grown by 10X in the past 1 year. Intellipaat has been awarded as the most preferred edtech company by economic times. We are the fastest growing company in the segment which enables us to have sustainable career growth, job security and learning for all the employees.

Please check the video about Intellipaat: [Click Here](#)

Designation: Business Development Associate (Work from Office)

Responsibilities Include:

- Consulting professionals working in the IT sector for the right career path over calls
- Keeping self updated with the latest technologies in the world
- Consistently achieving targets in line with team/organizational objectives.
- Building relationships with people and Identifying references through the existing learner base
- Keep abreast with Intellipaat's latest offerings and best practices
- Understand the concerns, requirements, needs and effectively provide solutions to IT professionals to help in their career advancement.

Skills Preferred:

- Excellent spoken and verbal skills
- Ability to persuade and negotiate
- Ability to work under stress
- Ability to work in a team
- Fast-learner, keen on details, and self-motivated

Qualification : Any Graduation / Post Graduation (excluding Bachelor of Arts)

Work Location : Bangalore



11/22/24, 3:40 PM

Indore Institute Mail - INVITATION FOR CAMPUS RECRUITMENT 2023-24

Interview Process:

1. Group Discussion Round
2. Two Rounds of Personal Interview

Internship tenure: 6 Months

· After the successful completion of your internship you will be converted as an FTE

Compensation:

Fixed Yearly Pay for first 6 months: **22,000 INR** Fixed per month

Variable Yearly Pay: Performance Based Incentives up to **30,000 INR** per month

After 6 Months of training: Fixed Yearly Pay: **362,400 INR**

Variable Yearly Pay: **3,62,600 INR** (There is no cap on Variable Pay)

Total CTC: 7,25,000 INR (Candidates can earn up to 30,200 INR Fixed + 30,200 INR Performance Based Incentives)

Note :

- Please find the introduction of Intellipaart in the attachments.
- Kindly share the data of interested students with us in the required format attached below in excel format.

Name of Candidate	Email ID of Candidate	Contact Number	Course Completed	Hometown (City & State)	College Name	Year of Passing	Resume Link	Are you comfortable with relocation to Bangalore? (Y/N)	Immediate Joining (Y/N)
-------------------	-----------------------	----------------	------------------	-------------------------	--------------	-----------------	-------------	---	-------------------------

We look forward to establishing a long-term relationship with you and your college. Feel free to reach out to me on 8348919170 in case of any further clarification.

Thanks and Regards,
 Aman Rahman - Talent Acquisition Associate
 HR Department
 Email: aman.rahman@intellipaart.com

Updated JD-BDT.pdf
778K

Biplab Dey <biplab.dey@indoreinstitute.com>
 To: Aman Rahman <aman.rahman@intellipaart.com>

Wed, Jan 3, 2024 at 10:13 AM

Hello Sir,
 Thank you for the information. when can conduct this drive.
 [Quoted text hidden]

--

Regards..

Biplab Dey

Joint Director Corporate Relation & Placements

LinkedIn: www.linkedin.com/in/biplab-dey



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11/22/24, 3:40 PM

Indore Institute Mail - INVITATION FOR CAMPUS RECRUITMENT 2023-24

M: +91 88783 39258
L: +91 731 4010559

IIST/IIP/IIMR

NAAC A+ Accredited

Website: www.indoreinstitute.com

Aman Rahman <aman.rahman@intellipaat.com>
To: Biplab Dey <biplab.dey@indoreinstitute.com>

Wed, Jan 3, 2024 at 12:00 PM

Hi,

Call me on 8348919170 for further discussion

Thanks and Regards,
Aman Rahman - Talent Acquisition Associate
HR Department
Email: aman.rahman@intellipaat.com

[Quoted text hidden]
[Quoted text hidden]

Indore Institute of Science & Technology (IIST)
Indore Institute of Management & Research (IIMR)
Indore Institute of Pharmacy (IIP)
Opposite IIM, Pithampur Road, Rau, Indore. Madhya Pradesh
Toll Free: 1800 103 3069 | info@indoreinstitute.com | www.indoreinstitute.com

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Biplab Dey <biplab.dey@indoreinstitute.com>
To: Aman Rahman <aman.rahman@intellipaat.com>

Thu, Jan 25, 2024 at 1:03 PM

Dear Sir,
As per your requirement, I am sharing with you our interested candidate list kindly find the link below
<https://docs.google.com/spreadsheets/d/1Rtv9lCVk4f4P4Z2GPJA4Lqd2dQO9u5Nddn8UsaWp-y0/edit?usp=sharing>
[Quoted text hidden]

Biplab Dey <biplab.dey@indoreinstitute.com>
To: Aman Rahman <aman.rahman@intellipaat.com>

Thu, Feb 1, 2024 at 3:08 PM

Dear Sir,

Following our discussion, we're all set for the recruitment drive on 2nd February 2024. Kindly confirm the same and share any specific instructions for candidates. Looking forward to a successful event!
Regards